



Path to Excellence and Innovation Program

Business Partner Application

The Path to Excellence and Innovation program is designed to assist Historically Black Colleges and Universities in competing for, securing, and managing contracts with the National Institutes of Health. The NIH Small Business Program Office has determined that it is very valuable to involve commercial business partners (BPs) in assisting the HBCUs in reaching their desired funding goals. Whether small or large, BPs can offer invaluable business development experience to HBCUs interested in diversifying their Federal funding revenue.

The Applicant	
Business Name:	
Business Address:	
Application submitted by:	
Title:	
Email:	
Telephone number:	
Are you authorized to commit the business to a contract:	
Alternate Point of Contact	
Title:	
Email:	
Telephone number:	
Eligibility	
Past Performance	<p>Does this business have 5 or more years past performance as a prime or a subcontractor with the federal government?</p> <p>Does this business have past performance as either a prime or a subcontract with HHS/NIH?</p> <p>If the business has not performed as either a prime or a subcontractor on a federal contract does the business have other relevant contracting experience?</p> <p>Describe: (limit 250 characters)</p>
Organizational Capabilities	<p>Please select one or more capabilities that are related to the NIH mission from the list below.</p> <p>https://www.nih.gov/about-nih/what-we-do/mission-goals</p> <ul style="list-style-type: none"> Biomedical Research and Development Information Technology Business and Professional Support Services Public Health Outreach/Communications and Research Laboratory Services/Products Construction Services

Continue narrative here

Commitment

Acceptance into the PEI program will require a commitment to participate in training and activities in order to assist an HBCU teaming partner achieve the knowledge and resources necessary to successfully compete for, secure, and manage contracts from the National Institutes of Health.

Please acknowledge that this business is prepared to make a commitment to the following:

	Virtual orientation provided by the Small Business Program Office
	PEI Curriculum Training within 60 days of acceptance into program
	Devote a minimum of 10 hours per month to PEI activities
	Database Registration and Training
	Willing to participate in all PEI webinars/trainings (hosted on a monthly basis)
	Selection of an HBCU teaming partner within 1 month of acceptance
	Create a joint capability statement with selected HBCU
	Work with the HBCU to create a business development or capture strategy
	Meet at least twice monthly with the HBCU
	Participate in 3 capability briefings
	Pursue opportunities identified from the PEI database
	Willing to respond to 4 Sources Sought or Solicitations
	Willing to request debriefings for any Solicitations not won
	Willing to complete PEI evaluations

Submission Deadline: Friday, February 12, 2021

Email completed application and a capability statement to: PEI@nih.gov

For questions about the program, contact the NIH Small Business Programs Office: 301-451-3861