

Reimagining Acquisitions with NITAAC



NITAAC Overview

- **Who we are:** NIH Information Technology Acquisition & Assessment Center (NITAAC)
- **What we Do:** Administer three “Best in Class” Government-Wide Acquisition Contracts (GWACs) for information technology (IT) services, solutions, and commodities, as well as a full-service Assisted Acquisition program for any federal or Department of Defense (DoD) agency
- **How we do it:** We provide low-cost, high-quality IT products and services to every government agency through the efficient and economical use of innovative government-wide acquisition contracts

Best-in-Class

The Best-in-Class (BIC) acquisition designation identifies government-wide contracts that satisfy key criteria defined by the Office of Management and Budget (OMB).

- Tier 3 BIC vehicles
- Meets agencies category management goals at any tier
- Assist Agencies to get spend under management

Just a few of our customers...

- Department of Health and Human Services
- Centers for Disease Control and Prevention
- Food and Drug Administration
- Health Resources and Services Administration
- Indian Health Service
- National Institutes of Health
- Department of Justice
- Small Business Administration
- Department of Defense
- Department of the Air Force
- Department of the Navy
- Department of Veterans Affairs
- United States International Trade Commission
- Department of Commerce
- Broadcasting Board of Governors
- National Transportation Safety Board
- Department of Energy
- Federal Energy Regulatory Commission
- Federal Judicial Center
- Social Security Administration



NITAAC GWACs

CIO-SP3
SMALL BUSINESS
IT SERVICES/SOLUTIONS

CIO-SP3
IT SERVICES/SOLUTIONS

CIO-CS
IT COMMODITIES/SOLUTIONS



GWAC Overview

- Government-Wide Acquisition Contracts (GWACs)
 - Task/delivery order contracts for Information Technology (IT)
 - Streamline acquisitions under FAR 16.505
 - Not subject to the Economy Act (FAR Subpart 17.502-2(b))
- Indefinite Delivery Indefinite Quantity (IDIQ) contract vehicles
- Established pursuant to section 511(e) of the Clinger–Cohen Act (1996), formerly the Information Technology Management Reform Act
- No protests allowed on orders under \$10M except for (FAR Subpart 16.505 (a)(10)(i)(A))
 - Scope value
 - Period of performance
 - Ceiling value \$20 billion

Advantages of GWACs Versus Open Market

GWACs

- Requirements of FAR 6 & 15.3 DO NOT apply
- Streamlined to follow procedures under FAR 16.505
- Fair opportunity required
- Pre-negotiated ceiling rates at master contract level
- Already Competed -Additional competition drives down cost at task/delivery order level
- Task delivery orders may be awarded in 30 days or less
- Wide latitude to streamline selection
- No protests under \$10M
- Wide variety of contract types available

Open Market

- Must follow formal solicitation procedures (FAR 13 & 15)
- Labor rates must be negotiated
- Must meet competition requirements of FAR Part 6
- Must conduct source selection (IAW FAR 13&15)
- May be protested at any dollar value and both pre and post award
- Average solicitation awarded in 6-9 months
- *Only three Agencies have authority to issue IT GWACs: NIH, NASA and GSA*

NITAAC GWACs Versus GSA Schedules

NITAAC GWACs

- Commercial/Non-commercial-FFP, T&M, CPFF, CPAF, CPIF
- NO limitations on Other Direct Costs (ODCs)
- New labor categories can be added at the task order level (CIO-SP3 & CIO-SP3 SB) and commodities easily added to the (CIO-CS) contract
- Streamlined to follow procedures under FAR 16.505

GSA Multiple Award Schedules (MAS)

- Commercial-Only FFP or T&M contract types allowed
- Other Direct Costs (ODCs) limited to the simplified acquisition threshold (SAT).
- Open market items are limited or may take additional time to be added to the schedule
- Subject to all procedures under FAR subpart 8.4



CIO·SP3
IT SERVICES/SOLUTIONS

CIO·SP3
SMALL BUSINESS
IT SERVICES/SOLUTIONS



CIO-SP3 & CIO-SP3 Small Business

- Each GWAC has a \$20 billion ceiling (awards made in 2012)
- Each GWAC has a 10-year ordering period (2012 – 2022)
- Each GWAC has a 15-year period of performance (2012 – 2027)
- Can be used for commercial or non-commercial IT solutions
- 137 Labor Categories with competitively-priced labor rates:
 - Additional categories can be added at the task order level
 - Agile & flexible in support of all contract types
 - Rates are 10-15% less than comparable vehicles
- Flexibility to add a combination of order types:
 - Fixed-Price (FP), Cost-Plus-Fixed-Fee, Cost-Plus-Award-Fee, Cost-Plus-Incentive-Fee, Labor Hour (LH) and Time-and-Materials
 - Various contract types to fit the needs of unique requirements



CIO-SP3 & CIO-SP3 Small Business Scope

CIO-SP3

- 53 Contract Holders
- Large & Small Businesses
- Eligible in All 10 Task Areas
- NCAF 0.65% (\$150K Annual Cap)
- Orders Range From \$50K-\$700M

CIO-SP3 Small Business

- 235 Contract Holders
- Small & Large Businesses
- Not Eligible in All 10 Task Areas
- NCAF 0.55% (\$150K Annual Cap)
- Orders Range from \$15K-\$400M
- 5 Socioeconomic Categories

Everything IT!

Services and Solutions Across 10 Task Areas

1. IT Services for Biomedical Research Health Science & Healthcare
2. Chief Information Officer (CIO) Support
3. Imaging
4. Outsourcing
5. IT Operations and Maintenance
6. Integration Services
7. Critical Infrastructure Protection and Information Assurance
8. Digital Government
9. Enterprise Resource Planning
10. Software Development



Designed for Agencies to Meet Their Goals

- Ability to meet Small Business goals
- Contracting Officers may set aside orders for any of the small business concerns identified in 19.000(a)(3)
- Contractors were evaluated in five socioeconomic set-asides which government agencies, at their discretion, can choose from:
 - Small Business
 - HUBZone
 - SDVOSB
 - 8(a)
 - WOSB



CIO-CS

- GWAC has a \$20B ceiling (awards made in 2015)
- GWAC has a 5 Year Base & 5 Year Option ordering period (2015 – 2025)
- GWAC has a 15 year period of performance (2015 – 2030)
- Technology Refreshment
 - No open market items
 - Approval in less than 24 hours
 - Ability to add new IT solutions daily
- Commodity Enabling Solutions
 - Allows for the acquisition of standalone commodity services, without bulk commodity buying.
- Order Types - Commercial Items Contract is according to FAR part 12:
 - Fixed-Price (FP)
 - Labor Hour (LH)
 - Time-and-Materials (T&M)



Scope of the CIO-CS GWAC

CIO-CS Contract Holders

- 65 Contract Holders
- NCAF 0.35% (\$70K Annual Cap)
- Orders Range from \$100 – \$50M

OEM (7)

- Small Business
- Other than Small

VARs (58)

- Small Business
- Other than Small
- HUBZone
- SDVOSB
- 8(a)
- EDWOSB

Everything IT!

Commodities and Commodity-Enabling Solutions

- Two Deployment Models: On-Premise and Managed Services including Cloud
- Hardware and Software
- Cybersecurity
- Enterprise-Wide Licenses, Maintenance and Warranties
- Health and Biomedical Research IT
- IaaS, PaaS, SaaS and other Cloud Solutions
- Telecommunications Plans
- Mobility Devices
- Video-Conferencing
- Engineering and Assessment Studies
- Deployment and Installation
- Web and Social Media
- Collaboration Tools e.g. SharePoint
- Many more!

Government-Wide Strategic Solutions (GSS)





Scope of GSS V5.0 Contract Holders

CIO-CS Contract Holders

17 Contract Holders
Selected

Laptop

- 3 Basic Options
- 3 Mac Laptop

Desktop

- 3 Basic Options
- 3 Mac Options

Tablets

- 2 Options

Ruggedized Devices

Category 1 Purchase Options:

OMB Compliant

- Laptops
- Desktops
- Tablets

Additional Purchase Options:

- Monitors
- MS Office SW
- Docking Stations
- Additional Warranty

Electronic-Government Ordering System (e-GOS)

e-GOS is secure and easy-to-use

- Online system for competition management and awardee selection
- Single source for task/delivery order management and market research
- FAR guidance built into system for fair opportunity competition
- Database of record for life of acquisition
- Manage requirements from solicitation to closeout

3-Step registration from NITAAC home page (nitaac.nih.gov).

- Click e-GOS Login button and fill in email
- Complete information, select password and verify
- Log back in and you're ready to go!

NITAAC Assisted Acquisition

NITAAC Assisted Acquisition Services

Subject Matter Expertise

- SOW/SOO/PWS analysis
- Source selection planning
- Contract award/lifecycle management

Value Added Benefits

- Experienced CO/CS (FAC-C Level III)
- Handle any high value complex procurement
- Supplemental year-round support

Agile Acquisition Techniques

- Assist in implementing innovative acquisition strategies
- Leverage best practices from across government

Acquisition life cycle:

1. Market research and acquisition planning
2. Solicitation
3. Negotiation and award
4. Administration and closeout

What does FAR 16.505(b) say?

(1) Fair opportunity:

(i) The contracting officer must provide each awardee a fair opportunity to be considered for each order exceeding \$3,500* issued under multiple delivery-order contracts or multiple task-order contracts, except as provided for in paragraph (b)(2) of this section.

(ii) The contracting officer may exercise broad discretion in developing appropriate order placement procedures.

Understanding Exceptions to Fair Opportunity

- The agency's need for the supplies or services is so urgent that providing a fair opportunity would result in unacceptable delays.
- Only one awardee is capable of providing the supplies or services required at the level of quality required because the supplies or services ordered are unique or highly specialized.
- The order must be issued on a sole-source basis in the interest of economy and efficiency because it is a logical follow-on.
- It is necessary to place an order to satisfy a minimum guarantee.
- For orders exceeding the simplified acquisition threshold, a statute expressly authorizes or requires that the purchase be made from a specified source.
- Contracting officers may, at their discretion, set aside orders for any of the small business concerns identified in FAR 19.000(a)(3).

Things to Remember When Using GWACs

1. Acquisition plans are still required.
2. Conditions and limitations according to 31 U.S.C. 1501(a)(1) on the use of funds apply.
3. All FAR requirements if consolidating or bundling a requirement must be met.
4. Orders under indefinite-delivery contracts need not be synopsisized except when restricting fair opportunity or making awards under the Recovery Act (see 16.505[a][4] and [11], and 16.505[b][2][ii][D] for more information regarding synopsis requirements).
5. The competition requirements in FAR part 6 and the policies in FAR subpart 15.3 do not apply to the ordering process. Formal evaluation plans or scoring of quotes or offers are not required.

CIO-SP4 Overview

The ceiling value of each contract will increase, likely from \$20 billion to \$40 billion.

POP will be changed from a ten year base to a five year base with a five year option. Individual contract holder options will be exercised at the discretion of NITAAC.

SP4 may use a phased evaluation approach that requires vendors to fill out a self scoring sheet. The scoring sheets may be evaluated using a point system and cut-off.

Corporate experience will likely be used as an evaluation factor.

CIO-SP4 Overview (page 2)

The most important part of the Draft RFP is Section C – Statement of Work, which includes 10 task areas, many of which have been expanded upon or further defined including a couple of additions.

Small business set asides of all types (SB, HUBZone, SDVOSB, and 8(a)) will continue to be a significant part of performance in SP4.

The NIH has identified a range of anticipated awards in each of the business sizes and socio-economic categories.

The number of small business awards (SB, HUBZone, SDVOSB) and 8(a) contracts via the SB will likely stay about the same or increase from SP3 to SP4. Although a company may receive multiple award in various small categories, they will once receive only one contract number, unless they also receive an 8(a) contract.

CIO-SP4 Overview (page 3)

The government may or may not conduct a ramp-on under CIO-SP4, the government is more likely to provide the opportunity for SB contract holders to increase their number of task area capabilities.

The CIO-SP4 contract may contain more robust off ramp language that encourages more contract holder participation.

Our ordering system, e-GOS (electronic government ordering system), will be revamped to include more features and generally re-organize things to be more efficient.

The due date for the NCAF (NITAAC contract access fee) via pay.gov will be extended from 10 days to 20 days for task order awards in CIO-SP4.

The NITAAC Difference: Our Customer Service



NITAAC Customer Support Services



Thank You!

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