

The National Institutes of Health

SMALL BUSINESS PROGRAM OFFICE NEWSLETTER

Fiscal Year 2020: 4th Quarter Snapshot

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ATIRTEC: Rapid Environmental "Microbial" Facility Testing

ATIRTEC is a SARS-CoV-2 facility testing company that has entered the market in a joint venture with SRS, Inc. This partnership delivers a diverse array of high quality projects and services to the Federal Government and Private sector. ATIRTEC provides immediate and accurate testing of buildings for SARS-CoV-2, the virus that causes the Covid-19 disease. ATIRTEC plays a pivotal and necessary role in providing testing for homes, schools, businesses and places of leisure.

Through qPCR technology, ATIRTEC provides rapid onsite facility testing, with results in 90 minutes. ATIRTEC's joint venture with SRS, Inc. provides a suite of products and services to remediate the COVID-19 disease. Ultimately, this process provides safe, virus free environments.

For more information about this opportunity please contact Grazell Howard via email at grh@atirtec.com.

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July Newbie Open Forum

JULY 30, 2020

Each month the NIH Small Business Program Office (SBPO) hosts a Newbie Open Forum (NOF) that thoroughly educates novice vendors on the NIH's mission, what NIH buys, and the importance of teaming and subcontracting relationships. The purpose of the NOF is to provide a space for vendors to learn about the NIH's contracting needs, interact with the NIH SBPO staff, and network with other attendees.

Engaging Small Businesses with the NIH PEI Initiative Webinar

AUGUST 12, 2020

On August 12, 2020, the NIH Small Business Program Office (SBPO) partnered with Proposal Helper to host a webinar geared towards educating the small business community on the NIH's Path to Excellence & Innovation (PEI) Initiative. The PEI Initiative encourages teaming relationships between Historically Black Colleges & Universities and small businesses to pursue government contracts.

Montgomery County Chamber of Commerce (MCCC) GovConNet Virtual Pathway to Growth Procurement Conference

AUGUST 13, 2020

Every year, the Procurement Conference connects key decision-makers from federal, state, and local governments to small businesses that support their mission. The purpose of this event was to help accelerate small business's success in the government contracting marketplace. On August 13, 2020, Ms. Annette Owens-Scarboro, Small Business Program Manager and Historically Black Colleges and Universities Coordinator, participated in one on one matching making sessions with small business vendors interested in pursuing contract opportunities with the National Institutes of Health.



NIH SBPO and FNL Vendor Outreach Session

AUGUST 21, 2020

The National Institutes of Health (NIH) Small Business Program Office (SBPO) and the Frederick National Laboratory for Cancer Research (FNL) co-hosted a virtual Vendor Outreach Session for small businesses on August 21, 2020. The SBPO had the opportunity to provide an overview of the NIH acquisition process while FNL highlighted upcoming opportunities and discussed best practices. Overall, there was a total of 295 registrants for this event.

NoVA B2G Matchmaking Virtual Conference

AUGUST 27, 2020

This conference provided participants with the opportunity to visit the Small Business EXPO that advertised services uniquely geared towards helping government contractors succeed. Government and industry speakers also provided small businesses with an overview of how to “manage through disruption” in the current acquisition community. During this conference, Ms. Annette Owens-Scarboro, Small Business Program Manager and Historically Black Colleges and Universities Coordinator, participated in one on one matching making sessions with small business vendors interested in pursuing contract opportunities with the National Institutes of Health.

The Virtual National HBCU Week 2020: The Perfect Decade to Accelerate HBCU Competitiveness

SEPTEMBER 21-25, 2020

The Virtual National HBCU Conference Week 2020 was built on the momentum of previous conferences that have exposed, cultivated, and nurtured. This year the White House Initiative offered a state-of-the-art experience, considerably structured around deal-making between HBCUs, the Federal and non-Federal public, and private sectors. On September 25, 2020, the Office of Acquisition and Logistics Management (OALM) sponsored the 2020 Federal HBCU Industry Day. The Federal HBCU Industry Day was an opportunity for Historically Black Colleges & Universities (HBCUs) to market their contracting capabilities to the Federal Government and learn about Federal contracting/programmatic opportunities. All federal agencies were invited to discuss agency contracting priorities, agency-specific contracting opportunities, & share vendor best practices via 1-on-1 matchmaking sessions.



Federal Contracting Program Update

On October 15, 2020, the new Women-Owned Small Business Certification regulations became effective. These regulations terminate the ability of WOSB/EDWOSBs to obtain self-certification option in the Certify system (<https://certify.sba.gov>) for the purposes of competing on awards within the WOSB Program applicable NAICS codes. Firms now must complete the new certification process in the beta. Certify system on (<http://beta.certify.sba.gov>) to compete for WOSB Program awards.