

# Akira Technologies, Inc.

Your trusted technology and management consulting partner.

AKIRA

www.akira-tech.com



Akira Technologies is a HUBZone small business with the capabilities and team to be an ideal Prime Contractor for ITES-3S, Akira has demonstrated ability to manage multiple concurrent contracts and is doing so today with 48 different contracts with 32 different customers.

Akira Technologies, Inc., delivering sophisticated, customized solutions that improve business efficiency across the enterprise, since 2003. Akira is an agile provider of technical solutions that enable mission-critical operations and decision-making. Our solutions help our customers improve their business performance through information technology transformation services focusing on architecture, information management, systems integration, and integrated solutions. Akira is SBA certified HUBZone Small Business.

## What We Do:

### Software Development and System Integration

Enterprise Application Development, Web & Mobile Solutions Development, Agile Software Development, Agile DevOps, Service Oriented Architecture

### Cloud Consulting

Cloud Strategy Development, Cloud Architecture (Public/Private/Hybrid), Cloud Migration Planning & Execution, Cloud Software and Services Integration, Cloud Readiness Assessment, Cloud Service Management & Governance, Managed Services

### Cybersecurity

Endpoint & Perimeter Defense, Application Security, Risk Management, Vulnerability Assessment, Incident Response, Security Operations, Data Security and Insider Threat, Threat Hunting

### Data and Analytics

Big Data, Cloud Hosted Data Analytics, Data Science & AI, Enterprise Data Management  
Modern BI/DW

### Enterprise Services

Network Engineering, Identify and Access Management, Software Defined Networking (SDN), Network Administration

ISO  
9001:2008



DUNS: 605928246  
CAGE: 4HSQQ ddddd  
FEIN: 86-1061924

Contract Vehicles  
ITES-3S  
Number: W52P1J-18-D-A115

CMS SPARC  
DHS First Source II:  
HUBZone - HSHQDC-12-D-00015  
8(a) - HSHQDC-12-D-00022  
DHS TSA BPA:  
HUBZone - HSTS03-15-D-C10007  
DLA: SP4701-14-D-0001  
FAA eFast  
GSA IT 70 :GS35F515BA HUBZone  
GSA 8(a) Stars II GWAC  
Constellations I&I:GS06F1024Z  
NIH CIO-CS:  
8(a) / HUBZone  
HHSN316201500024W  
Seaport NXG Large Business



HHS • FDIC • DOD • Commerce  
DHS • DOE • USDA • DISA • Treasury  
Air Force • USPTO • DLA • NASA • CMS

**AKIRA LABS – Akira Labs works to research, develop, and integrate cutting edge technologies and solutions.**

- Cloud Management Platform (CMP): unifying multi cloud (public/private) environments with a centralized hybrid cloud dashboard
- Software Defined Networking (SDN) Solutions: Centralized overlay Networking dashboard. Centralized Architecture view to increase agility and programmability.
- Fully Automated Solutions: Fully Automated DevOps solutions. Continuous Integration and Continuous Delivery. Deployment Metrics

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**Big Data Solutions** - Analyze structured and unstructured data, with distributed processing big data frameworks to create both operational enhancements and strategic impacts. We build and operate Big Data solutions using open-source Apache Spark and Apache Hadoop; commercial big data stacks from Databricks, Cloudera, Hortonworks, and SAP; and cloud-hosted big data services from Azure HDInsight, AWS Elastic Map Reduce, and Google Dataproc. Our solutions use lambda architectures to ingest both streaming and batch data for real-time insights.

**Cloud Computing** - Akira has a dedicated Cloud Computing lab. Our comprehensive offering assists our customers through the full lifecycle of cloud computing—from strategy and planning to design, delivery, and managing of cloud environments. We have designed, implemented and managed several cloud environments for early adopters and formed strategic industry partnerships with such global leaders in cloud computing as VMware, Amazon, Microsoft, EMC, Cisco, Citrix, and many others.

Akira Technologies Cloud Offerings include; • Cloud Strategy Development • Cloud Readiness Assessment • Cloud Architecture (Public/Private/Hybrid) • Cloud Migration Planning and Execution • Cloud Software & Services Integration • Cloud Service Management & Governance • Cloud Security Management

**Cybersecurity** - Government faces a myriad of security challenges, and the industry offers so many tools to address insider threat, mobile/endpoint protection, malicious external attacks of varying types. Akira Technologies offers a portfolio of best of breed products coupled with expertly trained personnel to both understand the organization's challenges and build solutions to protect its data and assets. Akira currently provides Cybersecurity, Identity Access Management and Information System Security Management in support of Defense and Civilian federal government customers.

**Identity and Access Management (IAM) Services** - It's no secret that Identity & Access Management is one of the most complex Enterprise Initiatives an organization can undertake. Not only is it pervasive in the sense that it impacts every user in the organization, but challenges presented by cloud adoption, remote workforces, BYOD and mobile device demands, growing compliance requirements and complexity, and an ever-growing threat landscape. We have designed and implemented Identity and Access Management (IAM) solutions as a Service. Our IAM offerings include: • Identity Management As a Service (IDaaS) • Identity Governance As a Service (IGaaS) • Identity Intelligence & Analytics • Privileged Account Management

**Value Added Reseller (VAR)** -more than 500 OEMs. Our VAR team has relationships with COTS providers. We know the equipment inside and out.

## Original Equipment Manufacturers

ACCESSDATA	CISCO	HPI	NEC	SERVICENOW
ADOBE SYSTEMS	CLOUDERA	IBM	NETAPP	SOLARWINDS
ALLIED TELESIS	CRADLEPOINT	INFOR	ORACLE	SPECTRA LOGIC
APC	CRITICAL POWER	INFORMATICA	PRIVATIZEME	TABLEAU
APPLE	CYBERPDWER	INTEL	POLYCDM	TARGUS
ATHOC	DELL	INTERNET2	QLIK	TRANSITION NETWORK
AVOCENT	DOCKER	IPSWITCH	QUANTUM	V3GATE
AXION MEMORY	EMC	IXIA	RACKSPACE	VEEAM
BERICO	ENTERPRISE VISION	JUNIPER	RED HAT	VMWARE
BLACKBOX	ENTRUST	LEXIS NEXIS	RSA	WESTERN DIGITAL
BROCADE	FUJITSU	LEXMARK	SAMUNG	WINZIP
BROTHER	GETAC	MICROSOFT	SAP	VERITAS
CHECK POINT	HPE	MONGO DB	SAVIYNT	XEROX

## NAICS

423430	519130	541511	541612	541990
517110	519190	541512	541614	561110
517210	541330	541513	541690	561210
517919	541380	541519	541712	561410
518210	541430	541611	541720	561499



## Capability Statement

Data Management Specialists

Automated Resource Management Associates (ARMA) Inc. is a trusted, woman-owned small business (WOSB), certified through the Women's Business Enterprise National Council (WBENC) and is SBA HUBZone certified. We offer significant background and experience in providing research, technical assistance, and data management services to Federal, State and private clients, with a commitment to applying best industry standards and solutions that are driven by technology and informed by scientific evidence. Our data analysis and data management competences expand beyond systems and programmatic analytics as is evidenced by our 30 years of experience in delivering value-added enterprise-wide solutions to our clients. With a knowledgeable and experienced team of experts in research, technology, and data management, ARMA brings strategic solutions for navigating key decisions in important subject areas, together with an understanding of the nuances of service and product implementation in various business contexts.

Our commitment to high quality service and deliverables serves as a guide to our data management solutions and plans, and we offer clients knowledge and techniques, including innovative, time-tested approaches for processing voluminous and disorganized data (big data) into meaningful, actionable strategies that advance decision-making. ARMA's competencies and reliability in supplying subject matter experts (SMEs) with significant expertise in data management, IT, and research has made us an instrumental source for hiring and supplying high caliber personnel to help organizations maximize productivity and surpass expectations in next-generation programming.

### Past Performance

- U.S. Air Force Research Laboratory
- U.S. Department of Treasury
- Department of Maryland State Police
- U.S. Department of Transportation
- Verizon Enterprise



HUBZone Certification  
Date: 01/08/2019  
HUBZone Certification  
Number: 61213

### STATUS

- Small Business
- Women-Owned
- HUBZone Certified
- 8(a) Program Graduate 2003
- Information Technology (IT) and Management Consulting Firm

### SOLUTIONS

- Administrative Support
- Program Management
- Facilities Management
- Government IT Support
- Data Management Plans
- Effective Mobilization and Coordination

### QUALIFICATION

- Significant Contracting Experience
- 30-Years of Supports to Federal, State, and Local Governments
- Diverse and Experienced Personnel

### CERTIFICATIONS

- WMATA
- Maryland CATS+
- ISO 9001:2008 QMS Compliant
- Virginia SWAM Certified
- SBA 8(m) WOSB/EDWOSB
- MBE Certified Maryland MDOT
- MBE Certified Capital Reg.MSDC

### AFFILIATIONS

- MD Small Business Reserve (SBR)
- Baltimore Women President's Organization
- Capital Region Minority Supplier Development Council
- National Women Business Owners Corporation

### REQUISITES

- TIN: 521705140
- SAM: Active
- DUNS: 625104419
- CAGE: OULP6



BDR Solutions, LLC supports U.S. Federal Civilian and Defense agencies in successfully achieving their mission and goals by providing best-value, professional services.

BDR's service offerings include Program Management, Advisory and Assistance Services, Agile Software Development, and Systems Integration support services. Our service and solution delivery starts with understanding each client's end-state, and then seamlessly integrating within each Agency's organization to improve and enhance business and technical operations and deployments. BDR is certified as a Service-Disabled Veteran-Owned Small Business (SDVOSB), Historically Underutilized Business Zone (HUBZone), and Minority-Owned Small Disadvantaged Business (SDB).

### Core Competencies

- Program Management
- Advisory & Assistance Services (A&AS)
- Agile Software Development
- Systems Integration
- Data & Business Analytics
- SDLC Support
- Health IT Modernization
- Cyber Security
- Supply Chain Management
- Training

### Government Clients

Department of Veterans Affairs (VA)  
Defense Health Agency (DHA)  
Defense Intelligence Agency (DIA)

### Company Information

- DUNS: 080197433
- CAGE: 7L2H8

### Socio-Economic Designations

- CVE – Verified, Service-Disabled Veteran-Owned Small Business (SDVOSB)
- Certified Historically Underutilized Business Zone (HUBZone) Small Business
- Small Disadvantaged Business (SDB)

### NAICS Codes

541611, 541511, 541512, 541513, 541519, 541612, 541614, 541618, 561110, 561990, 518210, 493110

### Prime Contract Vehicles

- VA VECTOR Service Group 2 (VA119A17D0161)

### Other Contract Vehicles (Subcontractor)

- VA T4NG
- CMS SPARC
- DIA ESITA II
- Navy SeaPort-e
- GSA VETS2
- GSA STARS II
- CIO-SP3 SB
- DHS Eagle II

### Contact Us:

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Ph: 240-638-2781 | Fax: 240-638-2701

Email: [bdr@bdrsolutionsllc.com](mailto:bdr@bdrsolutionsllc.com)

[www.bdrsolutionsllc.com](http://www.bdrsolutionsllc.com)





## Past Performances

### Department of Veterans Affairs (VA)

#### **James A. Lovell Federal Health Care Center (JALFHCC) Guest Internet Access (GIA)**

- Planned, surveyed, deployed, and manage a turnkey wireless guest internet access solution at JALFHCC.
- Developed the guest internet landing page, monitor performance, and manage web content filtering.

#### **Laboratory Systems Re-engineering Project (LSRP) Product Support**

- Upgraded VA's Huntington, West Virginia, 'Alpha Site's' laboratory system from VistA Applications to Cerner Millennium PathNet Laboratory Information Management System (LIMS).
- Provided implementation, disaster recovery support, technical support, system security, network connectivity, application support requirements, testing, O&M, code review and fixes, licensing, and transition support.

#### **Enterprise Program Management Office (EPMO) Benefits Appeals and Memorial Program Management Office and Technical Management Support Services (BAM PMO)**

- Provide program and project management support for various VA OI&T projects within the BAM Portfolio.
- Provide administrative support, meeting support, capital planning and investment, communications, technical writing, configuration management, onboarding, requirements elaboration, functional analysis, implementation management, release management, schedule support, strategic analysis, engineering and technical support.

#### **Community Care Reimbursement System (CCRS) Development**

- Provide project management, requirements analysis, design, development, COTS integration, testing release support, warranty, and documentation for requirements supporting the CCRS program.

#### **Enterprise Reporting and Analytical Support (ERAS)**

- Support VHA's critical Care in the Community / Revenue Operations (CC/RO), which manages Veteran registration, eligibility, determination, enrollment, medical information management and a broad range of revenue and recovery activities specific to billing and collections.
- Provide operations and maintenance for CC/RO Reporting Systems and Data Warehouse to support performance metrics monitoring and reporting.

#### **Employee Education System (EES)**

- Design and implement a custom dashboard for VHA's Employee Education System (EES).
- Identify, transform, and cleanse data from disparate legacy sources into a central repository increasing overall system performance.

#### **Veterans Benefits Administration (VBA) File Bank Extraction**

- Perform file bank extraction services in support of file room reduction/closure at VA Regional Offices and facilities.

### Defense Intelligence Agency (DIA)

#### **Analytic Development Office (ADO), Knowledge Management Division (ADO-5)**

- Provide technical analysis and engineering assistance with program, requirements, release management, and IT related multi-source task responses of the IT capabilities that support the entire range of the DI ADO-5 missions and tasks.
- Assist in IT planning, program management and deployment support, requirements management services and support, support for portfolio management, and process improvement.

#### **Architecture and Information Technology (A&IT)**

- Provide Architecture and Information Technology (A&IT) support to plan and coordinate, current and future Enterprise Architecture and IT needs among many customer sets in a joint operational environment that supports the mission of the Combatant Command (CCMD) and the Intelligence Enterprise (IE), with emphasis on the CCMD Joint Intelligence Operations Center (JIOC).
- Define the Command, Control, Communications, Computers, Intelligence, Surveillance, and Reconnaissance (C4ISR) Enterprise Architecture required to support the CCMD Theater Campaign Plans and Family of Plans, identify the deficiencies in intelligence processes and systems, and recommend solutions or mitigation in keeping with the Department of Defense Architecture Framework (DoDAF).

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[www.bdrsolutionsllc.com](http://www.bdrsolutionsllc.com)

## CAPABILITY STATEMENT

[www.compqsoft.com](http://www.compqsoft.com)

### Small Business Designations:

- HUBZone certified by SBA

### Appraisals & Certifications:

CMMI-DEV Level 3  
CMMI-SVC Level 3  
ISO 9001:2015  
ISO 27001:2013  
ISO20000-1:2011

### Contract Vehicles:

#### Prime IDIQ:

DISA ENCORE III SB  
GSA 70 Schedule  
CMS SPARC  
NITAAC CIO-SP3 SB HubZone  
US ARMY ERP Services  
ARMY ACCENT  
NAVY SEAPORT NXG  
NAVY Seaport-e

#### Sub IDIQ:

NITAAC CIO-SP3 F&O  
DISA ENCORE III F&O  
VA T4NG  
SSA ITSSC2  
DOS CSM  
DLA JETS

### NAICS Codes:

Primary: 541511  
Secondary: 541512  
NAICS: 541511, 541512, 541513,  
541519, 541990, 611420, 611430,  
611710

### OVERVIEW

CompQsoft, Inc. (CQS) is a HUBZone small business based out of Houston, TX with an office at Leesburg, VA, with more than 20 years of experience in IT and communications systems deployment, sustainment, and O&M. CompQsoft offers the full range of Information Management (IM) services including program and project management; data cleansing, migration and fusion; business intelligence, analytic applications and solutions; software development, integration and support; operations and maintenance (O&M); independent test, validation, verification and evaluation; management support services; training, communications and outreach support services; engineering design development and implementation services; service desk support; and mobile device and mobile application management solutions. The best planned programs are those built on the best practices and standards of their industry. CompQsoft has expertise and, where appropriate, certifications in ISO and the SEI CMMI. These are best of breed standards for guiding the planning and execution of a quality program.

CompQsoft is an ISO 9001:2015, ISO 20000-1:2011 & ISO 27001:2013 as well as CMMI Level 3 Certified (for both Services and Development) company; CompQsoft is also a certified SAP services partner, Certified IBM Business Partner with a global infrastructure that enables us to deliver cost effective and innovative solutions.

### Core Capabilities:

- SAP and Oracle Peoplesoft implementations, O&M
- Data Cleansing/Migration
- IT Infrastructure Integration and Support
- Cyber Security
- Cloud Migration Services (AZURE, AWS, Google Cloud)
- Software Design & Development
- Independent Test & Evaluation
- Training Development and Delivery

### Functional Expertise:

- DOD Supply Chain Management
- Warehouse & Distribution Management
- DOD Financial/Funds Management
- Pay and Personnel

### Corporate Offices :

505 N Same Houston Pkwy, Suite 682, Houston, TX 77060  
Phone: 703-344-8445 Fax: 281-968-2077 (Top Secret Facilities Clearance)

### Leesburg, VA Office:

161 Fort Evans Road, Unit 225, Leesburg, VA 20176  
Phone: 703-777-5499 Email: [laura.glynn@compqsoft.com](mailto:laura.glynn@compqsoft.com)

## EXPERIENCE

### CDC – Centers for Disease Control and Prevention MASO:

Supported CDC in planning, design, development, testing and deploying of the Policy Management application on Development, Stage and Production environments, in accordance with Information Assurance guidelines, 508 compliance, industry best-practices and Information Technology requirements. Developed complex web-based software applications involving new technologies, methods, concepts, or approaches. Develop diagrammatic plans and design logic to implement computer programs; IT systems and procedures in support of technical, administrative and information management functions and operations; Automated the Policy approval workflow; developed a user interface to integrate the workflow; Improved user interface and application performance.

### Social Security Administration (SSA)

**ITSSC2:** Provide Agile team support to include: Agile Coaching, project management/scrum master, automated testing; business operations, analysis and reporting, DataCenter IT hardware, Desk-side Support, mainframe developer, and development front, middle and backend team.

**Department of State** – subcontractor to SAIC supporting IT and Telecomm – other IT and Telecommunications working within the Vanguard 2.2.1 program Enterprise Security Office (ESO), supporting assessment and authorization (A&A) of major applications and the Information Assurance (IA) office to include SCA findings.

**Internal Revenue Service (IRS) sub to IBM:** supports the Return Review Program, a unified system integrated into IRS's modernized infrastructure for detection of fraudulent returns and refund fraud schemes.

### US ARMY General Fund Enterprise System:

**GFES:** ERP solution built on SAP, (COTS) system. One of the largest SAP implementations with over 80000 users at 200 locations worldwide. Provide software development life cycle. Supported GRC (Governance, Risk and compliance) practices, project systems, Plant maintenance, Material Management, Spending Chain, Sales & Distribution, Financials, Equipment & Assets and integrating/deploying the same with other DoD systems. Develop training materials, metadata standards; and report training material metrics.

**TEWLS:** is an information technology system within the Defense Medical Logistics – Enterprise Solution (DML-ES) portfolio. The DML-ES portfolio provides a continuum of medical logistics support for the **Defense Health Agency**. TEWLS consolidates numerous military logistics functions into a single application and database. Provide complete software development life cycle in implementing this system. Consolidated multiple medical logistics functions into a single portal System supports Warehousing of medical material, Material distribution and transportation, Creation and management of medical assembles Instantaneous data-sharing among Department of Defense logisticians worldwide.

### Joint Interoperability Test Command (JITC)

**Mission Support Services (JMSS):** Prime contractor providing support to mission systems, including cybersecurity service, cyber incident response, and vulnerability management of 40 servers and 400 users' endpoints on Unclassified but Sensitive Internet Protocol Router (NIPR) and Secret Internet Protocol Router (SIPR). We develop and manage several JITC mission applications, including performing vulnerability testing of web-based applications. We maintain the JITC SharePoint Portal.

### NAVY Integrated Personnel and Pay System

**(IPPS-N)** Support the Navy's BPR efforts, identifying functional requirements incrementally, perform analysis across personnel systems using formal, standardized processes and procedures to determine the best Course of Action (COA) to satisfy the requirements. We support utilization of benchmarking methodologies to assist the Government in requirements analysis against industry standard consists of a concise problem/requirement statement, gathering of process data and making assumptions relevant to the requirements, analyzing business process re-engineering results and performing additional lower level business process engineering if necessary, We identify potential COAs, development, and application of evaluation criteria and selection of the most viable COA for the requirement and integrating several supporting analyses, such as Function Point (FP) and/or cost-benefit analyses. We support requirements analysis activities in support of systems consolidation planning and preparation and Fit/Gap activities to validate and map RHS requirements to Oracle PeopleSoft HCM v.9.2 **Client: Texas Department of Family & Protective Services Network** Supported this web based application project by providing application and system testing services and reporting.

We analyzed system requirements, performed application testing to ensure all programs developed by the agency met the design specifications and standards prior to release by identifying the test case functionalities be automated and enhance the test scripts to perform functional and system integration tests on the deliverables.

### Client: North Carolina DHHS

### Project: ACTS (Automatic collection tracking system) for Child Support

**Enforcement** Supported the development and integration of the ACTS system, based on CICS transaction process, to the child support and intranet e-commerce portals by developing the programs as per client requirements in TELON environment. The program development was done primarily on COBOL, DB2 with the integration and enhancements provided on WebSphere.

### Client: Public Health services (PHS)

### Migration and maintenance of PHALCON

**System:** Upgrade and migration of Oracle front-end application and PowerBuilder back-end database. We assisted PHS to migrate Oracle 7.3 to v9.0.1 and PowerBuilder 7.0 to v9.0, developed enhancements to the system, used for patient management and services, as per user requirements. The technology was client-server architecture on Windows OS involving object-oriented design, PFC, stored procedures.

**NGEN (NAVY):** The Next Generation Enterprise Network (NGEN) represents the continuous evolution of the Department of the Navy's (DON) enterprise networks and provide secure, net centric data and services to the Navy and Marine Corps personnel. Cyber security, Net Ops specialist, Enterprise Service Desk Services in various CONUS & OCONUS locations.

### DISA Joint Services Provider's Audio

### Visual and Video Teleconferencing:

Provide procurement and installation support, asset and inventory management, software development, sustainment, help desk, operations, systems engineering, enterprise architecture, and program management support for the Audio Visual and Video Teleconferencing (VTC) capabilities at the Pentagon and the Marc Center Alexandria. JSP's managed IT and enterprise systems supports over 42,590 users at Supported Agencies (including 28 Presidential Appointees needing Senate confirmation (PAS), hundreds of Senior Executive Service (SES) leaders, and Flag and General Officers. Provide unique requirements across four primary networks, in support of ~ 75,000 assets at 97 locations, comprised of 98 mission-specific applications.

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Phone: 703-777-5499 Email: laura.glynn@compqsoft.com



### PROGRAM MANAGEMENT

- Program/Project Management
- Management, Scientific, and Technical Consulting Services
- Metrics Support (SLAs, KPIs, QASP, EVM)



### APPLICATION DEVELOPMENT & MAINTENANCE

- Agile Development
- Application Development, Operation and Maintenance
- Software Development (.NET, C#, C++, Java, Oracle, SQL, and UNIX)
- Independent Verification and Validation (IV&V)



### DATA MANAGEMENT

- Analytics
- Database: Management, Administration, Design and Development
- Data Extraction, Transformation and Loading



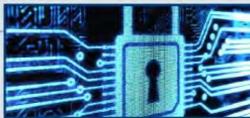
### SYSTEMS ENGINEERING & INTEGRATION/ ENGINEERING & SCIENTIFIC

- System Engineering and Analysis
- Integration
- Technology Assessment, Evaluation & Upgrade (Modernization & DME)



### ENTERPRISE SECURITY SOLUTIONS

- Information Assurance
- Cyber Security
- Security Planning and Analysis Support



### HEALTH & INFORMATION TECHNOLOGY

- Affordable Care Act (ACA) – IT Services
- Enterprise Applications
- Enterprise Infrastructure Maintenance & Solutions
- Web and Portal Systems Development, Integration, Maintenance, and Management
- Operations & Maintenance (O&M)



### BUSINESS PROCESS IMPROVEMENT

- Business Process Reengineering
- Change Management
- Asset and Configuration Management



### WORKFORCE KNOWLEDGE & EMPOWERMENT SERVICE

- IT Training
- Executive and Leadership Development
- Customized Training Solutions and Facilitation



National Awards from HUBZone Contractors National Council; Morgan State University; Minority Access, Inc.; and American Public Health Association (APHA)

**Delmock Technologies, Inc. (DTI)**  
**GSA IT 70 Schedule GS35F0398R**  
**8(a) JV HUBZone: RELI-DTI LLC**



### Delmock Technologies, Inc. (DTI)

Do business with NITAAC and you'll learn one thing quickly – the customer always comes first. We've geared our operations around your needs. Whether you're just beginning a solicitation and need help with research, or you've already placed a task or delivery order on one of our vehicles, NITAAC is committed to making sure you get answers faster, so you can keep your acquisition on track.

### Value

Agencies can use this Best-In-Class contract to make smart buying decisions that eliminate redundancies, increase efficiencies, and deliver more value and savings.

### Quality

Best-In-Class contracts are designated by OMB after meeting the most rigorous performance standards. Making CIO-SP3 Historically Underutilized Business Zones (HUBZone) track a key acquisition tool. FAR guidance is built into the system, which can be used to manage every phase of the procurement process.

Order Contract#: HHSN316201800045W

For more detailed guidance, please contact the Customer Support Center 1-888-773-6542 or email [NITAACsupport@nih.gov](mailto:NITAACsupport@nih.gov). NITAAC's secure, web-based electronic government ordering system (e-GOS) for competition management and awardee selection assists with streamlining the procurement process.



**Delmock Technologies, Inc.**  
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[www.delmock.com](http://www.delmock.com)

# DTI's Representative Experience and Benefits

## Program Management

Benefit: Proven history (CPARs rated EXCEPTIONAL) of collaborating with stakeholders to develop trusted partnerships through performance based contracting and Integrated Project Teams. *DTI implemented Integrated Company Teams using metrics (SLAs, KPIs) to lower client costs by 20% on O&M and Agile projects.*

## Application Development & Maintenance

Benefit: Expertise includes development, test, integration, implementation of custom developed infrastructure application & interfaces (e.g., SiteMinder, CA Directory (eTrust), WebSphere, JAVA, Oracle, Business Objects, SAP, and MQ Series); COTS software, 24x7x365 Help Desk spanning diverse geographic locations throughout United States. DTI provided quick reaction authority and highly responsive technical teams to meet (exceed) mission needs and priorities. *Robust technical expertise resulting in 99.5% rating in level 1/2/3 trouble ticket support.*

## Data Management

Benefit: Develop, implement, integrate, operate and maintain analytical applications using BI solutions and associated techniques for Enterprise Data Warehouse; Products: Amazon Redshift, IBM Netezza, SAP Business Warehouse, Relational Junction, GreenPlum. *Successfully collected all metrics and project data through ETL.*

## Health & Information Technology

Benefit: Expertise in health IT infrastructure that ensured systems availability and reliability for ACA applications across the United States, resulting in recognition by IRS Chief Technology Officer (CTO), for excellence. DTI SMEs have demonstrated excellence in the implementation and integration of quality solutions that support IT, healthcare and financial systems nationwide, including initiatives like the National Data Centers Consolidation. *Performed healthcare IT research/studies/analysis and provided operational, technical, and maintenance services for systems, subsystems, networks and equipment which interface with information systems throughout the Federal Government including HHS, CMS, State agencies, as well as, a wide array of Pharmaceutical outfits.*

**NAICS Codes:** 541511 541512 541513  
541519 541611 541618 541690 541990

## Sample Clients

U.S. Departments: Health & Human Services, Treasury, Education, and Commerce; Washington Suburban Sanitary Commission (WSSC); IBM; and Northrop Grumman.

## Enterprise Security Solutions

Benefit: Security transition and continued operations; maintained labs, protected digital assets for millions of users; implemented rigorous standards and procedures (HIPAA, PII, FISMA, NIST, NIACAP) required for specified mission/business IT-enabled capabilities including software embedded in hardware devices. *Security solutions which have countered technological threats: managing risks, prioritizing threats, and preventing cyber crime.*

## System Engineer Integration/Engineering & Scientific

Benefit: 12+ years of experience supporting major modernization efforts: software engineering and integration for middleware infrastructure and various enterprise business applications along with client-servers, web-based and virtual cloud computing architectures providing a Forward Looking Approach which transformed, modernized, and continuously **improved service delivery and clients' satisfaction.** *Certifications: CMMI-DEV/SVC L-3, ISO, ITIL, etc.*

## Business Process

Benefit: Implemented tailored SDLC, Agile & ITIL frameworks, which used incremental risk based approaches for different types of IT programs and projects. *Our approach is anchored in communication, collaboration and improved transparency which allowed the SMEs to create various IT Service Catalogs (ITSM based).*

## Workforce Knowledge & Empowerment Service

Benefit: SMEs who served as *thought leaders* bridging the **gap between the current "As-Is" and future "To-Be" state** of applications, databases, operations and maintenance services. *Reach back to Industry's Thought Leaders -- DTI has formed Technology Innovation Councils with its partners to ensure that stakeholders have cutting-edge solutions for their current and emerging IT challenges. Morgan State University's partnership consist of interdisciplinary informatics (i.e. education, research, and clinical), training, visual analytics, and smartphone app development.*

## Sample Prime Contracts

Middleware O&M and Software Development (36.5M), WSSC (16M), Enterprise Life Cycle Support (4.6M), ACA Information Returns Software Development Staff Supplement (4.4M), File Transfer Maintenance Support (4.2M) Enterprise Security Audit Trails Program Support (5M), Cybersecurity, Project Planning, Investments & Governance Program Support (4.5M) & SharePoint (4M)

# FAIRFIELD

## TECHNOLOGIES INC.



*A CMMI Level 3 Company*

**Customer-Focused,  
Results-Driven.**

*SM*

**Agile Development,  
Enterprise IT,  
and Cybersecurity**

**SEI CMMI Level 3**

**SBA-Certified  
HUBZone**

**GSA** Contract Holder

**GSA IT Schedule 70:  
GS-35F-0643W  
SIN 132-51**

**Navy Seaport-e:  
N00178-16-D-8734**

**Primary NAICS Codes:  
541511, 541512, 541513  
541519, 518210, 541330**

**Additional NAICS Codes:  
541611, 541618, 517110  
541690, 541990, 541712  
561210, 561420**

**Facilities Clearance:  
Top Secret FCL (DSS)**

### Corporate Summary

For 26 years, Fairfield Technologies (FTI), an Agile CMMI Level 3 company, has delivered leading-edge information technology (IT) and mission support for Federal agencies in two focused areas:

- **National Security** – Defense, Intelligence, Homeland Security, and Law Enforcement
- **Scientific Missions** – Weather, Space, Environment, Energy, and Healthcare.

### Selected FTI Experience

1. **IT Infrastructure Modernization (DHS) (Fairfield Prime)** – Agile, Exchange architecture, mobility, messaging, Active Directory, SAN, virtualization, cybersecurity.
2. **U.S. Army Medical Information Technology Center (USAMITC) (Fairfield Prime)** - Data exchange, software O&M, web application engineering, testing, security, deployment for MTFs worldwide.
3. **FBI Intel/Law Enforcement Systems (Sotera Prime)** - Data warehouse development, COTS, O&M (geospatial data, Linux sys admin, Oracle DBA, J2EE, “Big Data”, testing, case management)
4. **U.S. Army Medical Research and Materiel Command (MRMC) (Fairfield Prime)** – BPR, drug safety, “Big Data”, data mining, visualization, PII, cost control.
5. **National Weather Service (Raytheon Prime)** – Lifecycle Agile software development, testing, integration, modernization, migration, CM, 24/7/365 network operations, ITSM service desk, system administration, IA, J2EE.
6. **Commerce/USPTO-OCIO – Agile Software Testing (A3IS Prime)** –

Deployed rapid-response team to test software on critical applications. Used Agile, Scrum methodologies, automated tools to deliver fast client results.



### Selected FTI IDIQs, Subcontracts

- Navy – Seaport-e (Fairfield Prime)
- Army – CECOM NexGen (Bowhead)
- Air Force – NETCENTS-2 (RTN Prime), CAAS IV (CACI Prime)
- FBI – ITSSS (Sotera Prime)
- National Geospatial-Intelligence Agency – ESMARTS (Booz Prime)
- Successfully-Completed Mentor-Protégé Agreements – NASA (Raytheon), U.S. Treasury (DRC)

### Business Awards, Certifications

- **HUBZone Corporate Citizen of the Year (2016)** – HUBZone Contractors' National Council
- **DHS Small Business Achievement Award (USSS-2015)**
- INC. 5000 List of Fastest Growing Companies (2013)
- Agile CMMI Level 3, Company-Wide
- ITIL, ISO 9001/20000-compliant
- PMP, ACP, CISSP, MCSE, RHCE

### Socio-Economic Certifications

- **SBA-Certified HUBZone Firm**
- SWAM-certified, Department of Minority Business Enterprise, Commonwealth of Virginia

# Key Fairfield Technologies Capabilities



## Agile Lifecycle IT and Modernization Services

- Agile Software Design, Development, Deployment
- Software Testing /Automation, Quality Assurance, IV&V
- Release, Configuration, Operations Management
- Systems Administration, Documentation, Training
- Network Ops, Management, Security, Info. Assurance
- Virtualization, Cloud Migration, IaaS, PaaS, SaaS
- 24/7/365 Service Desk, Management, Improvement

## Process and Performance Improvement

- Agile, Scrum, Scrum of Scrums, Scaled Agile Framework (SAFe), Extreme Programming, DevOps
- Business Process Re-Engineering (BPR)
- Lean Six Sigma, Continuous Improvement
- Capability Maturity Model-Integrated (CMMI)
- IT Infrastructure Library (ITIL), ITSM, ISO 9001/20000
- Rapid Prototyping, RAD, JAD, Facilitation
- PMP, CISSP, CCNA, MCSE, Java, RHEL, VCP, Agile Certs

## Key Technical Capabilities

- Feasibility Studies, Risk Assessment, FISMA
- Program/Acquisition Management and Support
- Enterprise Data Architecture, Modeling, Analytics, Warehousing, Mining, Visualization ("Big Data")
- MS-Exchange/Messaging Architecture, Blackberry, Mobility, Management Support
- Intelligence, Law Enforcement, GEOINT, OSINT, SIGNIT, Analyst Notebook, Geospatial Applications
- Healthcare, Financial Applications
- Knowledge Management, Intranets, Portals
- Web Design, Web 2.0, SEO, J2EE, .Net, SOA

## FTI Delivers Outstanding, Best-Value Solutions for US Defense, Intelligence & Civilian Agencies

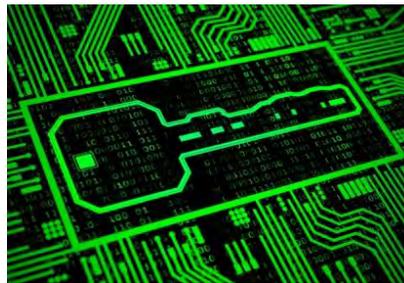
### FTI Strategic Support:

- Transition and Integration
- Achieving Strategic Outcomes
- Personnel Management



### FTI Capabilities & Experience:

- Enterprise Activities and Services
- Customer, Work Center Support
- Mission/Business Applications, Tools, Portals, and Web Services
- Enterprise Computing, Storage, Shared And Field Services
- Network and Communications
- Cybersecurity/Info Assurance
- Special Services (including Surge Support)



### Exceptional Performance For Defense, Intelligence, and Civilian Customers:

- Technical, Mission Performance
- Cost, Schedule & Quality Control
- Contract and Customer Relationship Management

### Strong Pipeline in All LCATs

- Program, Project, and Configuration Management
- HW, SW, Network Engineering
- SW Development, Testing, QA
- Systems, Database, and Storage Administration
- Service Desk Support, IT/Data

- Analysts, SMEs
- Cybersecurity

### Why Fairfield?

- Demonstrated performance in defense, security, and intelligence
- Solid, cleared recruiting pipeline
- Able to deliver outstanding professional staff at a competitive price



### For More Information:

- Mr. Kenneth Fried, PMP  
President  
Fairfield Technologies Inc.  
[kfried@fairfieldtech.com](mailto:kfried@fairfieldtech.com)  
(703) 968-7800, x101



FEFA brings a stable history of established processes, proven capabilities, and corporate resources coupled with highly relevant experience in biotechnology, U.S. and international regulatory guidelines, research and development support, veterinary care and animal husbandry, and clinical research support. FEFA is an SBA Certified HUBZone firm that is also ISO 9001:2015 Certified. We have an established process for meeting and exceeding client expectations.

### Regulatory Compliance

Providing support to ensure compliance with national and international regulations and guidelines from the FDA, OHRP, ICH-GCP EMA, as well as state and local policies.

### Clinical Research

Research coordination and participant care services are offered for a variety of studies. Qualified staff with years of experience conducting projects scientifically, ethically and reliably.

### Animal Research

Animal husbandry services performed 7 days per week, 365 days per year. Also providing animal health monitoring, surgical assistance, veterinary care, and facility management.

### Laboratory Equipment

A distributor of high-quality laboratory equipment for the scientific community. We work closely with manufacturers to guarantee the successful performance of products for scientific research in broad areas.

#### Additional Services:

##### Subject Matter Experts

- Scientific and Technical Experts
- Regulatory Affairs
- Statisticians
- Biostatisticians
- Clinical Research Analysis and Review
- Data Management
- Scientific and Technical Writing
- Site Visit Observation Reports

##### General Services

- Database Administration
- Interactive Media and Multimedia
- Records Management
- Organizational Development
- Standard Operating Procedures
- Strategic Planning
- Strategic Sourcing Analysis
- Technical Assistance and Development
- Work Process Analysis

##### Additional Service Areas

- Staffing Support
- Scientific Equipment Maintenance and Service
- Pharmacovigilance & Clinical Safety
- Statistical Analysis & SAS Programming
- Quality Assurance
- Subject Recruitment
- General Scientific and Research Support
- Communications Services



Our past experiences of delivering quality solutions have included clients in both the commercial and federal sectors. The most visible and meaningful measure of customer satisfaction are positive feedback and a willingness to renew contracts year after year with FEFA.

Key Clients include a Diverse portfolio of Federal Customers:

- U.S. Environmental Protection Agency
- The National Institutes of Health (NIH)
- Department of Defense (DoD)
- U.S. Food and Drug Administration
- Multiple Corporate Partners

DUNS Number: 135174832  
8(a) Partners  
CAGE Code: 3HA49

NAICS Codes:  
541690, 541711, 541712, 541720, 541940, 541990, 561110,  
334516, 339112, 541611, 518210, 541511, 541512, 541513



With full-service expertise and small-business responsiveness, FEFA senior scientists and biostatisticians, along with project managers and support staff, collaborate on study development, implementation, operations, data analysis, and reports. The staff supports our clients so they can deliver results in an efficient and cost-effective manner.

### Division of Cancer Research and Training

Designed to include an administrative, research, planning and evaluation, and developmental core, all of which encompass programs that focus on the biology, etiology, prevention, detection, diagnosis and/or treatment of human malignancies.

### HIV/AIDS

Providing both International, National and Community HIV/AIDS research. Our researchers fight the HIV/AIDS epidemic by studying the behavioral and clinical aspects of HIV/AIDS prevention and treatment. Our leadership and commitment to research have substantially advanced the understanding of and fight against the HIV/AIDS epidemic in underserved communities. Our international research has included areas such as Angola, Rwanda, Belize and Jamaica.

### Clinical Translational Research Center

FEFA has access to a facility that is located in 5,000 sq. ft. outpatient and administrative unit with seven exam/treatment rooms, a processing laboratory and a dedicated consultation space for study participant interviews. We provide cardiovascular and metabolic assessment resources, a site dedicated pharmacist, negotiated lab fees for assays, and participant transportation. The Center offers additional conference room spaces and houses both Morphometry and Core Laboratories. Our clinical staff is knowledgeable and skilled in protocol implementation, data collection, phlebotomy, IV insertions, pharmacokinetic studies, administration of investigational drugs, multiple sample collection, Oral Glucose Tolerance Tests, glucose clamp studies, EKGs, and assisting investigators with minor bedside procedures. Pharmacy services include procurement, disposal, packaging, randomization and dispensing. Currently the center services seven actively recruiting studies in the areas of HIV/AIDS, Cancer, Social/Behavioral and Cardio-metabolic Research.

### Animal Husbandry and Veterinary Support

FEFA employees perform tasks that include animal husbandry services on a seven days per week, 365 days per year basis. We also provide animal health monitoring, surgical assistance, veterinary care, and facility management. In the following subsections, we document our broad experience and expertise in providing animal husbandry, facility management, technical support, surgical support, veterinary care and health surveillance, transportation, and logistics and inventory management support services.

### Biomedical Informatics

This core facility provides support in informatics applications in the areas of image transmission and display, video teleconferencing, and multimedia databases between participating institutions, using a high-speed network infrastructure and paved the way for joining "Internet 2". Information technology (IT) infrastructure is also useful acquiring, indexing, archiving, and extracting content (e.g., data mining) from large volumes of data.

### Translational Science Research

Our team science activities are supported by eleven core functions: Biomedical Informatics; Community Engagement; Clinical and Translational Research Center; Research Design and Biostatistics; Evaluation; Innovations and Partnerships; Pilot Program; Regulatory; Research Education and Training; and two Technical Core Laboratories.

### Elimination of Cancer Health Disparities

Numerous research projects are currently being conducted by the our staff, including basic laboratory research, community outreach and engagement and clinical trials activities.

### Site Management and Monitoring

Geographically dispersed, experienced clinical research associates are well-versed in design, implementation and collection, and their analysis methods provide in house support to clinical sites for all study activities including initiating sites, performing interim and closeout monitoring, and ensuring regulatory compliance.

### Laboratory and Scientific Equipment

FEFA serves as a distributor of high-quality laboratory equipment for the scientific community. We work closely with manufacturers to guarantee the successful performance of products for scientific research in broad areas. FEFA strives to provide innovative, cost effective products, and support to ensure complete satisfaction for our customers.



<b>Certifications</b>	<i>SDB, EDWOSB, HUBZone certified</i>
<b>Leadership</b>	<p><i>Emily B. Newlan, Founder and President</i></p> <p>Ms. Newlan has an MBA and over twelve years of management experience delivering support services to clients, across a wide-range of different industries and corporate functions. Ms. Newlan has vast knowledge in human resources consulting, change management, talent management including succession planning, and recruitment and staffing support. Ms. Newlan also has significant expertise in project and program management.</p>
<b>Services &amp; Experience</b>	<p>Hedgelan Consulting has the expertise in the full spectrum of HR, Operations and Strategic Mission support. We can provide the full range of professional support including but not limited to:</p> <ul style="list-style-type: none"> <li>• Technical, Administrative and Professional Staffing Solutions</li> <li>• Workforce Planning and Development</li> <li>• Program and Project Management Support</li> <li>• Library Support</li> <li>• Records Management</li> </ul>
<b>Current Work</b>	<p>Hedgelan Consulting is currently performing library management, records management and document digitization and delivery services at the US Department of Agriculture’s National Agriculture Library in Beltsville, Maryland. Our staff has the complex task of managing a vast and aging collection while navigating new technologies and supporting the client goals.</p>
<b>NAICS Codes</b>	<ul style="list-style-type: none"> <li>• 541611 – Administrative and Management and General Management Consulting Services</li> <li>• 541690 – Other Scientific and Technical Consulting Services</li> <li>• 541990 – All Other Professional, Scientific, and Technical Services</li> <li>• 561110 – Office Administrative Services</li> <li>• 561499 – All Other Support Services</li> <li>• 519120 – Libraries and Archives</li> </ul>
<b>What are we looking for?</b>	<p>Hedgelan Consulting is interested in discussing current teaming opportunities with large to medium-sized business to pursue Federal and State procurement opportunities. We are open to prime and sub-prime arrangements.</p>

**Contact Us**

Emily Newlan | (301) 869-9819  
[emilynewlan@hedgelanconsulting.com](mailto:emilynewlan@hedgelanconsulting.com)

Hedgelan Consulting, LLC  
 101 Lakeforest Blvd., Suite 370  
 Gaithersburg, Maryland 20877

[www.hedgelanconsulting.com](http://www.hedgelanconsulting.com)

## Company Data

SBA HUBZone Certified • WOSB Certified • ISO 9001:2015 • CMMi Level 3 • GSA IT 70 Prime Contract Holder  
Personnel Certifications: PMP, ITIL, CSM, Oracle, Cisco, Microsoft, VMWare, AWS Cloud  
WBJ Minority Business Leader of the Year; Top 10 Women-Led Companies in the USA by Inc500; Women In Technology Leadership Award; BRAVA CEO Award

### CORPORATE CODES

DUNS: 957737468  
CAGE: 73UU4  
GSA IT Contract #: GS-35F-051GA

### NAICS CODES

541511 • 541512 • 541519  
541611 • 541612 • 611618  
541620 • 541690 • 611430

## Core Competencies

### Information Technology

Business Requirements Analysis • Software Development and Maintenance •  
Mathematical Modeling • Systems Integration and Modernization •  
Document Management • Help Desk and Call Center • GIS

### Program Management & Talent Acquisition

Best Practices • Performance Evaluation and Monitoring • Quality Assurance •  
Portfolio, Program & Project Management • Strategic Planning •  
Technology Roadmaps

### Business Analytics & Health IT

Data Profiling • Computerized Records Management • ARIMA, Logit/Probit, & CHAID  
Segment Models • Health Correlation & Predictive Models • Multivariate Regression  
Forecasting • Ratio Estimate Sampling Studies

## Proven Performance

### Inoventures' Diverse Customer Base

- Financial Industry Regulatory Authority (FINRA)
- National Institute of Environmental Health Sciences (NIEHS)
- Environmental Protection Agency (EPA)
- Department of Health & Human Services (HHS)
- Federal Deposit Insurance Corporation (FDIC)
- US Census Bureau
- Hughes
- Verizon



Inoventures is a Prime GSA IT 70 holder  
and has access to:

- USCB SE&I
- SPARC
- CIOSP-3
- Alliant SB
- STARS II (8(a))
- VETS
- eFAST
- OASIS
- MOBIS



# Inoventures Success Stories

## Cloud Solutions



U.S. Department of Commerce  
US Census Bureau

Inoventures is partnered with the Census Bureau through 2023 to develop software, assist with cloud migration, operations testing and control. At the Census Bureau, Inoventures employs state-of-the-art database and geospatial analyses to support the Bureau's 2020 Census initiatives. Our data analysts work on boundaries for legal and statistical entities and we are helping the Bureau in transitioning applications to the Oracle cloud environment.

## Application Development



National Institute of Environmental Health Sciences  
National Toxicology Program (NTP)

Inoventures is responsible for redesigning UI, defining user experience, mapping information architecture and user interactions. Inoventures team works closely with Information Technology Resources Advisory Committee ITRAC while designing interfaces for mobile and desktop web applications.

## Information Security



Federal Deposit Insurance Corporation (FDIC)

At FDIC, we provide requirements analysis, life-cycle analysis, information technology security support and database management. We assist in various aspects of applications monitoring and security management for over 40 applications. Our support includes tasks from computer security, trouble shooting to help desk management with mobile apps, ADP and Wolf systems.



Financial Industry Regulatory Authority (FINRA)

Inoventures' team develops trading information for FINRA's Blue Sheet data files. These files provide daily trading/account information to SEC with intricate analyses of every US financial firm's trading transactions on a daily basis.

We use Premise Oracle, Big Data, Postgres SQL on AWS Cloud, Angular JS, Java Messaging Service on SQS, SNS on AWS Cloud

## Systems & Software Engineering



U.S. Environmental Protection Agency  
Office of Research and Development

Inoventures provides software engineering support to the Office of Research and Development. The software engineering specialized scientific support services team provides flexible, innovative, and cost effective information technology solutions to the EPA and partner user communities, Federal and State agencies. Tasking includes modeling, software development, visualization, statistical correlation analysis, science and research support.



Hughes Network Open View Monitoring

Implement complex policies for monitoring many HP servers, network devices and Hughes applications in a highly technical environment. Inoventures' scope includes upgrading and patching of all HP Open View OMU/OML, enhancements of the Hughes servers, accurate systems engineering, management of alert messages and avoidance.

## Strategy & Management Consulting



U.S. Environmental Protection Agency  
Office of Water

Our team Designs and develops in/out-of-band data exchanges between the primacy Agency and Federal systems via web services. We provide Infrastructure Branch Support including the Compliance Monitoring Data Portal (CMDP), SDWIS Prime, Data Migration, and SDWIS APIs.

## Infrastructure Support



Verizon Business Analytics

Developed sophisticated CHAID segmentation models for the Verizon VISA group and helped them earn \$325M in portfolio assets by targeting right customers. Performed numerous data analysis and profiling models using SPSS and SAS programs for Verizon wireless and long-distance programs and established best-cost and innovative algorithms that continue to increase revenues for Verizon.





## MPF Federal Government Services

MPF Federal offers cost effective and innovative solutions that leverage decades of extensive experience by a team of professionals. These professionals are experienced in supporting requirements at government facilities and have an extensive and highly successful history of performing support for satisfied customers across the country.

## Professional and Management Support

**MPF Federal is committed to providing** a full spectrum of professional services. MPF's approach results in cost-effective solutions which are of strategic value to our customers and provides a rewarding work environment for our greatest assets, our employees. MPF recruits specialized talent with a full range of expertise.

**MPF maintains the ability** to recruit and deliver professionals with the security clearances across a wide variety of professions, saving you significant time and recruiting costs. We offer Direct Placement, Contract-to-Hire, Program Management, Project and Surge Staffing Solutions.

## Value-Added Capabilities

- **Project Management Office (PMO).** MPF is dedicated to servicing complex Federal Government programs.
- **Technical and Professional Personnel.** MPF provides professionals in nearly every Industry and Discipline.

## Quality of Service

- Our most distinct advantage is the quality of the services we provide.
- Our professionals have met the most demanding standards in the industry
- We have standardized Quality Control and Quality Assurance procedures
- All projects are management by industry experts and overseen by senior management

# MPF Federal, LLC

**Government**

**Medical Solutions**

**8(a) - HUBZone - WOSB**



## Federal Government Service Center

### MPF's dedicated Federal Government Service Center

- Centralizes the resources needed to manage Federal Government contracts
- Offers complete Task Order management
- Monitors the terms of contract to maintain compliance with the U.S. Department of Labor (DoL) Service Contract Act (SCA), Federal Acquisition Regulations (FAR's), and discretionary time policies

## Ability to Recruit Qualified Experts

Through our professional services, you'll experience the following advantages:

- ✓ Promptly staff, even the most challenging positions. We hire the right people with the right skills and experience for the job.
- ✓ Successfully provide highly knowledgeable and skilled personnel to support all requirements.
- ✓ Actively monitor personnel performance in challenging mission critical environments. Provide ongoing training and development opportunities to our employees for continued job satisfaction.
- ✓ Effectively retain the most qualified staff despite demanding shift work, travel, and the competitive environment for qualified personnel.

## Contract Vehicles

**MPF Federal is a SBA Certified 8(a), HUBZone and Woman Owned Small Business.**

## System for Award Management (SAM)

**DUNS Number:** 078461876 **CAGE Code:** 6SCJ2

**NAICS Code:** 561320, 621111, 621112, 621330, 621399, 621999, 622110, 623990, 624190



Please visit us at: [www.mpffederal.com](http://www.mpffederal.com) [info@mpffederal.com](mailto:info@mpffederal.com)

702 Russell Avenue, Suite 440; Gaithersburg, MD 20877

Phone: (202) 776-0655

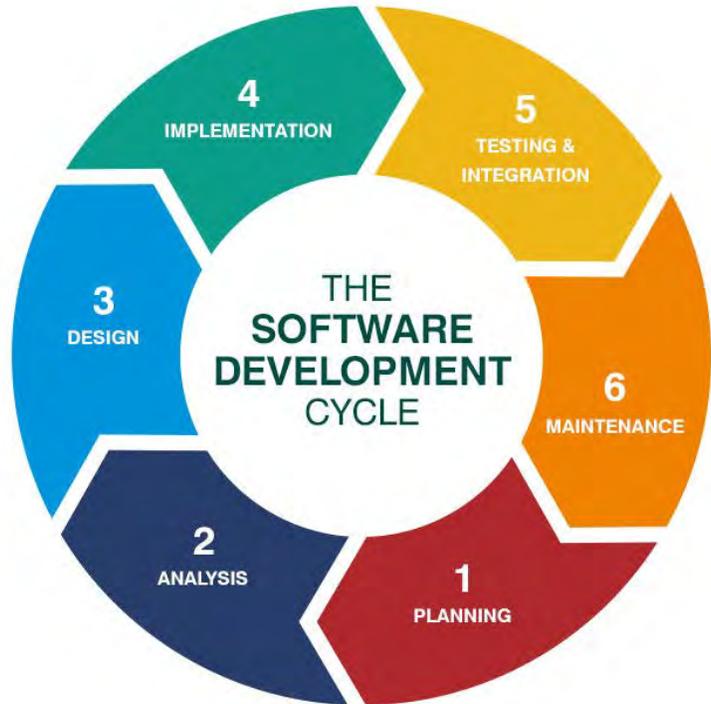


# Resolution Think

## Consulting— Instruction—Technology

Built with an Integrated Solutions Team ■ Ready-to-Perform Partner Relationships ■ Strategic Mix of Resources

### CAPABILITY STATEMENT



*Training Inside the Software Development Life Cycle*

### CORE COMPETENCIES

CONSULTING	INSTRUCTION	TECHNOLOGY
Program Management Project Management Strategic Planning Change Management Performance Process Logistics Planning	Instructional Systems Design Curriculum Development Writing/Technical Services E-Learning Development Instructional Design Train the Trainer Education & Training	Software Implementation Software Development Life Cycle Systems Integration Independent Verification & Validation/Testing Information Assurance Quality Assurance

#### PAST PERFORMANCE

Successfully developed learning solutions for large government contractors supporting the Department of Defense and Department of Veterans Affairs

#### REPRESENTATIVE CERTIFICATIONS

ITIL  
 PMP  
 Security+  
 Six Sigma  
 CMP

Resolution Think is a small business. We are an Economically Disadvantaged Woman-Owned Small Business (EDWOSB), Woman-Owned Small Business (WOSB), HUBZone certified, minority-owned, and certified as a Small, Women-owned, and Minority-owned Business (SWaM) in the Commonwealth of Virginia. Our principal office is located in Newport News, VA while also maintaining satellite locations in the Washington DC metropolitan area.

Founded in 2013, we provide solutions that improve performance by delivering management, technical and instructional delivery support for all phases of the systems acquisition and sustainment life cycle. Our expertise lies in building the right team and recruiting the key personnel to succeed in a diverse range of IT services. We focus our processes in the software development life cycle (SDLC). Using a team approach that is embedded throughout the implementation process, we work with partners to support our client's success.

Resolution Think analyzes your needs and applies experienced and knowledgeable solutions to resolve the problem.

#### CONTACT US

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 Resolution Think LLC  
 2501 Marshall Ave, Suite E  
 Newport News, VA 23607  
 Mobile: (757) 575-6452

Email: [thomas@resolutionthink.com](mailto:thomas@resolutionthink.com)  
 Website: <http://www.resolutionthink.com>

**Cage:** 7G9S5  
**DUNS:** 079899908



## About US

RGM Incorporated, headquartered in Silver Spring, MD, was established in 1992 to provide integrated business solutions to government and private sector clients. RGM provides a distinctive blend of IT and communications services.

## Procurement Vehicles

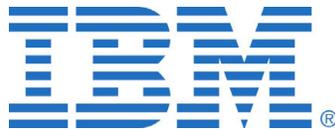
- GSA Schedule – GS00F011BA Consolidated Schedule
- GPO Simplified Purchase Agreement 960 Program
- NIH BPA Contract: HHSN263200900313B

## Certifications

-  HUBZone (Small Business Set-Aside)
- SBA Small Disadvantaged Business (SDB)
- Certified by Criterion Section 508 Solution
- Metropolitan Washington Unified Certification Program (MWUCP) Disadvantaged Business Enterprise (DBE)/Small Business Enterprise (SBE) includes Washington Metropolitan Area Transit Authority (WMATA) and the District of Columbia Department of Transportation (DDOT) Certification
- State of Maryland Minority Business Enterprise (MBE)
- Certified Hardware VAR Dealer
- LSBRP Local Small Business Reserve Program
- NIH PIC II Contract Holder



## Clients



# Capabilities

## Information Technology Services

RGM offers comprehensive IT services that support information systems development life cycle management. From the deployment of secure and user-centric applications to the retirement of legacy systems, our staff have implemented the full scope of system life cycle planning, analysis, design, development, testing, release, and maintenance phases. Our staff are experienced in the areas of cybersecurity; cloud computing; systems integration and modernization.

- Help desk support service
- Cybersecurity
- Cloud computing
- Systems integration and modernization

## Marketing & Communications

Engaging your target audience and stakeholders is key. By drawing on our experience and best practices, we'll help you engage, build relationships and drive them to action.

- Branding and marketing campaigns
- Message development and messaging platforms
- Print and interactive marketing collateral
- Public relations
- Content development, copywriting and editing
- Execution and analytics
- Animation
- Conference Material

## Web & Social Media

Using the latest technology, we engage your audiences and track analytics.

- Web design and development
- Web application development
- Search engine optimization
- Social media strategy
- Social media marketing and integration
- Website analytics

## 508 Compliance Services

Understanding the importance of accessibility, we ensure that all of the websites and postings designed for our Federal clients meet Section 508 compliance standard. To that end, we have invested in our Section 508 compliance standards by implementing training and certification by Criterion® Section 508 Solutions, for all project staff that are involved with any web development or materials development for electronic posting.

- Testing
- Remediation
- Training

Talk to an expert today about your needs.

Call or email Rodney Matthews at [Rodney@rgmincorporated.com](mailto:Rodney@rgmincorporated.com) or 301-907-3895.

## NAICS CODES

- 541430 – Graphic Design Services
- 541511 – Web Page Design Services
- 541512 – IT Services
- 561110 – Office Administrative Services and Staffing
- 561210 – Facilities Support Services
- 561320 – Temporary Help Services
- 561410 – Document Preparation Services
- 561499 – Other Business Support Services
- 238210 – Electrical Contractors

SEBA DELIVERS  
RELIABLE SERVICE  
WITH HONOR AND  
INTEGRITY!

**SEBA**

PROFESSIONAL SERVICES, LLC

DUNS: 808357045 | Cage Code: 51KY2



SEBA Professional Services, LLC is an award-winning **8(a), HUBZone, woman-owned consulting firm**. We provide consulting, program management, information technology, financial advisory services and staffing to the federal government. Our focus is to create value by providing high-quality personnel, collecting and analyzing data and translating it into useful information for our clients. SEBA ensures projects meet or exceed objectives, business process improvements are implemented, and clients are trained to effectively manage risks and operations.

### **First Class Services**

Our expertise can't be beaten! SEBA Professional Services specializes in providing the following:

- > Consulting Services
- > Project Management Services
- > Construction Management
- > Financial Consulting
- > Advisory Services
- > Staffing Solutions
- > Information Technology Consulting Services
- > Training and Development

*SEBA's team is made up of industry experts in Project Management, Finance & Information Technology with over 18 years of experience in various areas including process improvements, organizational development, data analysis, and portfolio management!*

#### **Contact for Business Opportunities:**

Erhuvie Abu, CPA, PMP President and CEO  
(O) 202-552-7356 (M) 703-856-2078  
eabu@sebapro.com

Meghan Mitchell, BD & Proposal Specialist  
(M) 571-345-5157  
meghan.mitchell@sebapro.com

SEBA is committed to making its clients successful through the effective use of project management and information technology solutions. Visit us online for more information:

[www.sebapro.com](http://www.sebapro.com)

# NAICS CODES

522310	MORTGAGE AND NONMORTGAGE LOAN BROKERS
523110	INVESTMENT BANKING AND SECURITIES DEALING
523920	PORTFOLIO MANAGEMENT
523930	INVESTMENT ADVICE
531390	OTHER ACTIVITIES RELATED TO REAL ESTATE
541219	OTHER ACCOUNTING SERVICES
541211	OFFICES OF CERTIFIED PUBLIC ACCOUNTANTS
541330	ENGINEERING SERVICES
541350	BUILDING INSPECTION SERVICES
541512	COMPUTER SYSTEMS DESIGN SERVICES
541513	COMPUTER FACILITIES MANAGEMENT SERVICES
541519	OTHER COMPUTER RELATED SERVICES
541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES
541618	OTHER MANAGEMENT CONSULTING SERVICES
541690	OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES
541711	RESEARCH AND DEVELOPMENT IN BIOTECHNOLOGY
541990	5ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES
561110	OFFICE ADMINISTRATIVE SERVICES
561330	PROFESSIONAL EMPLOYER ORGANIZATIONS
561499	ALL OTHER BUSINESS SUPPORT SERVICES
561920	CONVENTION AND TRADE SHOW ORGANIZERS
561990	ALL OTHER SUPPORT SERVICES
611430	PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING
621111	OFFICES OF PHYSICIANS (EXCEPT MENTAL HEALTH SPECIALISTS)
621210	OFFICES OF DENTISTS
621330	OFFICES OF MENTAL HEALTH PRACTITIONERS (EXCEPT PHYSICIANS)
621399	OFFICES OF ALL OTHER MISCELLANEOUS HEALTH PRACTITIONERS
621498	ALL OTHER OUTPATIENT CARE CENTERS
621999	ALL OTHER MISCELLANEOUS AMBULATORY HEALTH CARE SERVICES
624190	OTHER INDIVIDUAL AND FAMILY SERVICES
236210	INDUSTRIAL BUILDING CONSTRUCTION
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION
238110	POURED CONCRETE FOUNDATION AND STRUCTURE CONTRACTORS
238120	STRUCTURAL STEEL AND PRECAST CONCRETE CONTRACTORS
238130	FRAMING CONTRACTORS
238140	MASONRY CONTRACTORS
238160	ROOFING CONTRACTORS
238190	OTHER FOUNDATION, STRUCTURE, AND BUILDING EXTERIOR CONTRACTORS
238210	ELECTRICAL CONTRACTORS AND OTHER WIRING INSTALLATION CONTRACTORS
238220	PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS
238310	DRYWALL AND INSULATION CONTRACTORS
238320	PAINTING AND WALL COVERING CONTRACTORS
238330	FLOORING CONTRACTORS
238340	TILE AND TERRAZZO CONTRACTORS
238350	FINISH CARPENTRY CONTRACTORS



## Contact for Business Opportunities:

Erhivie Abu, CPA, PMP President and CEO  
(O) 202-552-7356 (M) 703-856-2078  
[eabu@sebapro.com](mailto:eabu@sebapro.com)

Meghan Mitchell, BD & Proposal Specialist  
(M) 571-345-5157  
[meghan.mitchell@sebapro.com](mailto:meghan.mitchell@sebapro.com)



## Select Computing, Incorporated

Innovative Solutions for Client Success

**Contact:** Arnold Huff

**Mobile:** 301-509-6969 | **Office:** 410-381-0082 x127 | [ahuff@selectcomputing.com](mailto:ahuff@selectcomputing.com)

### Introduction

Select Computing, Incorporated (SCi) is a management and technology consulting firm that provides innovative solutions for client success.

SCi is a Capability Maturity Model Integration (CMMI) Maturity Level 4 appraised company, for both the Development and Services models. SCi, a Small Disadvantaged Business (SDB), has more than 20 years of experience as a systems integrator, focused on Federal Health Information Technology, with expertise in program management, legacy systems modernization, data management, and infrastructure management. We bring expertise in enterprise architecture where an agency seeks to replace a system and implement new business processes. SCi is a certified HUBZone small business concern (SBC).

Our customers include the Centers for Medicare & Medicaid Services (CMS) (since 2003), Small Business Administration (SBA), Department of Veterans Affairs (VA), Food and Drug Administration (FDA), Securities and Exchange Commission (SEC), and a number of state agencies, including the Minnesota Department of Human Services (DHS).

### SCi's Key Differentiators

- SCi has placed 200+ skilled professionals at CMS since our first contract in 2003.
- SCi's services on CMS contracts are rated "Very Good" in CPARS.
- SCi is a Cloudera Silver Partner.
- SCi is rated at CMMI Level 4 for both the Development and Services models
- SCi supported the SBA's mainframe loan portfolio valued at over \$90 billion.
- SCi's services on VA and SBA contracts are rated "Exceptional" and "Very Good," respectively, in CPARS.

### Service Areas



**Health Information Technology Services.** SCi is a proven systems integrator (SI) that is focused on healthcare, with a successful core competency in legacy systems modernization. Our experience includes providing technical support and project management services for Federal Health IT programs. We provide the right combination of processes and technologies to maintain, support, enhance, and upgrade healthcare systems. For more than 14 years, SCi has provided systems analysis, design, database support, programming, data analysis, and system documentation for Federal healthcare programs. In 2018, SCi was awarded a contract to support the Minnesota Medicaid Management Information System (MMIS) Modernization initiative.



**Financial Services Information Technology.** SCi offers experience based insights and knowledge of financial systems modernization, processes, policies, and regulations. SCi is providing all IT and business modernization services to support a Federal Agency's debt collection center's initiative to modernize two of its legacy IT systems and their associated databases. SCi is responsible for the entire scope of this modernization effort: redesign, development, and implementation of the new and enhanced systems. For another customer, SCi played an integral role in the agency's initiative to manage and modernize its legacy COBOL-based application systems and its core loan financial management system.



**Systems Modernization.** Many agencies and organizations continue to rely on legacy systems to perform mission-critical functions. In an ever-changing IT landscape, executives are recognizing the urgency for systems and data modernization. SCi has proven successes in performing systems and data modernization for federal clients. Our modernization approach begins at the enterprise architecture, allowing you to determine the best investment strategy. SCi re-conditions your IT system so that it functions effectively and you can apply application lifecycle management best practices. The scope of modernization ranges from code improvement to re-engineering to integration.



**Program Management.** SCI provides a robust program management capability appraised at CMMI Maturity Level 4. We specialize in blending and leveraging the flexibility of the Agile approach with the predictability of the CMMI Maturity Level 4 processes, ITIL, and PMBOK best practices. As a result, our clients get the unique benefits of both Agile and service management best practices.



**Data Management/Big Data.** Data is the foundation of the enterprise. SCI provides a comprehensive approach to managing data, whether it remains in its current state or it is migrated to a new platform. Our approach helps you define your data management strategy, data operations standards, data quality surveillance, data standards, data sourcing, and data distribution. SCI is a Cloudera Silver Partner.



**IT Infrastructure Management.** SCI has managed IT infrastructure for more than 20 years. SCI provides service management, including database and systems administration. We operate according to CMMI Level 4 standards and follow an ITIL-compliant approach. We offer Cloud hosting for your infrastructure in a highly secure environment that meets FISMA requirements.

## Representative Experience

With our experience applying innovative approaches at CMS and across federal civilian agencies, SCI has developed a deep understanding of health IT systems in the federal space and of CMS's unique needs and challenges. Since 2003, SCI has worked on CMS systems, databases, related subsystems, and application projects. We are the incumbent contractor for the CMS Oracle/SQL Services Database Administration (DBA) and CMS WebSphere MQ/Q-Replication contracts.

In addition to CMS, SCI has extensive experience performing maintenance, enhancement, and IT modernization for other federal clients. We are the incumbent contractor on the VA Debt Management Center Modernization project. We were the prime contractor on the SBA Legacy Systems Modernization project. SCI is the prime contractor on the Minnesota Medicaid Management Information System (MMIS) Modernization initiative.

## Strategic Partners

SCI is a Cloudera Silver Partner. SCI is a registered business partner of:



## Customers

- Centers for Medicare and Medicaid Services (CMS)
- Veterans Affairs (VA)
- Small Business Administration (SBA)
- Internal Revenue Service (IRS)
- Minnesota Dept of Human Services (DHS)

## Federal Contracting Vehicles

- GSA IT Schedule 70, GSA 8(a) STARS II CII FA1, Navy SeaPort-e, FAA eFAST, CMS SPARC

## State and Local Contracting Vehicles

- State of Minnesota: Office of Enterprise Technology (OET) Master IT Services Contract, Enterprise IT Services Contract, City of Minneapolis Master Contract
- State of Maryland: Consulting and Technical Services+ (CATS+) Master Contract

## NAICS Codes

- 541511, 541512, 518210, 541611, 541990, 519190

**SCI is a Small Disadvantaged Business (SDB)**

## Contact Us

**Select Computing, Incorporated**  
[BD@selectcomputing.com](mailto:BD@selectcomputing.com)

**Corporate Headquarters**  
3001 Broadway St NE, Suite 655  
Minneapolis, MN 55413  
**Phone:** 612-331-5535

**Federal Government Branch Office**  
9841 Broken Land Parkway, Suite 209  
Columbia, MD 21046  
**Phone:** 410-381-0082

## DUNS Number

- 006809888

SoftDev is a full-service IT services company offering subject matter and technical expertise in Program/Project Management, Systems Development, Operational Support, and Data Services within HHS. We expertly integrate CMMI-DEV ML3 processes, DevSecOps, SAFe, Agile, and LEAN in alignment with the HHS EPLC, CMS Expedited Lifecycle and other federal governances to streamline system operations and produce accurate and actionable data with real world impacts to the HHS mission goals of better, more economical and accessible healthcare for our nation.

## Core Competencies

### Health IT Services

- ✓ Agile Program and Project Management
- ✓ Full Life Cycle Systems Development
- ✓ Cloud Implementation
- ✓ Requirements Management
- ✓ Operational Support
- ✓ Business Analysis



### Data Management Services

- ✓ Data Governance
- ✓ Data Management Support
- ✓ Data Quality Support
- ✓ Data Analytics and Reporting
- ✓ Program Evaluation
- ✓ Help Desk Support Services

## Corporate Capabilities

Agile/SAFe/DevOps/Lean – CMS Data SME Support – Digital Services Playbook Integration – End User Engagement – Patient & Provider Centered Solutions – Program Evaluation – Help Desk Support Services – Systems Testing – UX Design

## Highlighted Accomplishments and Recognition Within HHS



Received 2018 FedHealthIT award for integrating performance data into operational enhancements for innovative support of clinical measures during 2017 Hurricanes Harvey and Irma along with California wildfire disaster areas. Selection for this honor was made by government healthcare leaders spanning CMS, HHS, Veterans' Affairs, and Military/Defense Health.

- ✓ **Exceptional CPARS Evaluations on two iterations of CDDS**
- ✓ **Rated 97 of 100** on Dunn & Bradstreet Open Ratings Past Performance
- ✓ **CMMI-DEV ML3** with **zero** weaknesses across two SCAMPI-A appraisals
- ✓ Ranked among **America's fastest growing companies** by Inc. 5000
- ✓ Led by Robin Kaiser, recipient of **2018 FedHealth IT Top 100 Award**
- ✓ Successful **HCQIS Cloud, Data Lake, and Atlassian implementation** using SAFe/Agile
- ✓ Inter-agency Medicare Advantage Plan data reconciliations that resulted in **more than \$50M (to-date) in recovered revenues** for health plans with ESRD beneficiaries
- ✓ Presented process refinements of the Medicare Advantage Plan Workflow Process to the CMS Fed Biz Lean team
- ✓ Recommended the 2017 transition to use CROWNWeb clinical data in place of Claims data for ESRD Quality Incentive Program measures
- ✓ Recognized status as a Subject Matter Expert in ESRD Program data

**Founded in 1999, HHS Contractor Since 2000, Continual HUBZone Since 2007**

DUNS#: 013196634  
 CAGE CODE: 1TMR0  
 Federal Tax ID: 56-2176059  
 NAICS CODES: 541511, 541512, 541519, 541611, 611710



**Corporate**  
 3200 Spring Forest Road  
 Suite 200  
 Raleigh, NC 27616-2812  
**Phone:** (919) 246-4380

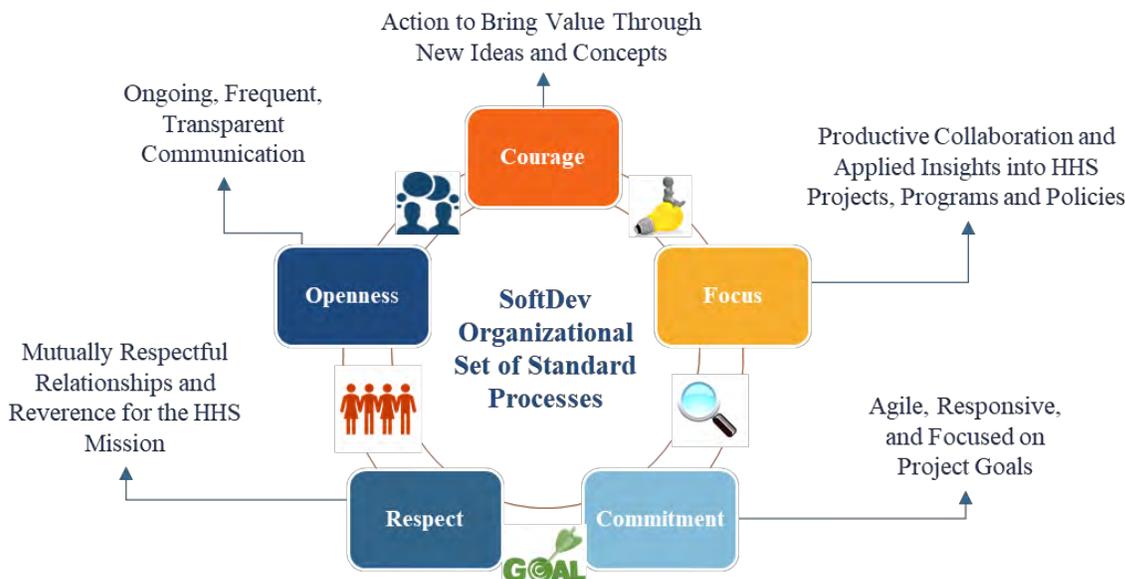
# HHS Contract Vehicles



- ✓ GSA Schedule 70 SIN 132.51 and 132.56 (GS-35F-377GS) (Prime)
- ✓ CMS SPARC IDIQ (Prime) (HUBZone, WOSB)
- ✓ NIH/NITAAC CIO-SP3 (Prime) (HUBZone)
- ✓ CMS MIDS IDIQ (Prime)
- ✓ CMS NQIC IDIQ (Prime)
- ✓ CMS National Surveyor Training Program IDIQ
- ✓ PSC Task Order IDIQ

## Past Performance

*Proven by our exceptional CPARS and customer satisfaction on eleven HHS projects since 2000, SoftDev's organizational approach to project execution delivers consistent, high-value results for our customers.*



### Highlights of CMS Contracts Supported:

- **Alignment of Quality Reporting Programs and Websites Support – Prime:** Environmental Scan; Stakeholder Engagement and Coordination; Data Analytics; Human-Centered Design; Content Management and Communications; and user-focused Public Reporting of quality measure data
- **CROWN Data Discrepancy Support (CDDS) (Three Iterations) – Prime:** Data Quality, Analytics, and Governance; Software Development; and Tier 3 Help Desk Support
- **Portfolio Management, Program Management, Project Management (PM3) – Subcontractor:** Program Management, Release Management, IT Governance facilitation, and Integrated Master Schedule Implementation and Management
- **CROWN/REMIS Testing and Application Development – Subcontractor:** Manual/automated testing using HP ALM; Requirements management and system design services for the 3-zone J2EE web application
- **MIPPA 185: Recommended IT Approaches for Data Collection - Data for Race and Ethnicity (DARE) – Subcontractor:** Recommendations for the CMS Business Process Model and IT platforms to reduce disparities in care
- **Quality Improvement Organizations (QIO) 9<sup>th</sup> and 10<sup>th</sup> Statement of Work – Subcontractor:** National level data analytics services to support progress assessment and best practices for all 53 QIOS; Analytics and reporting supporting system design initiatives surrounding data systems and Electronic Health Records

### Highlights of HHS-Relevant Contracts Supported:

- **U.S. Census Bureau, Health Informist - Prime:** Electronic Health Record services including work with HIEs and non-HIEs to ensure a logical structure and associations within the agency's infrastructure
- **Pathways Project Collaborative - Subcontractor:** Data dictionary development and advisory services supporting a pilot program implemented within the ESCO Model environment



#### Primary Contacts:

Robin Kaiser, President, (919) 246-4380, [robin.kaiser@softdevconsulting.com](mailto:robin.kaiser@softdevconsulting.com)

Melanie Marsh, Director of Business Development, (919) 246-4387, [melanie.marsh@softdevconsulting.com](mailto:melanie.marsh@softdevconsulting.com)



## About Us.

Strategix Management LLC is a management consulting firm located in Washington, DC. We are a U.S. Small Business Administration (SBA) Certified 8(a), HUBZone and Small & Disadvantaged Business (SDB). Our company is focused on providing federal government agencies with innovative solutions to imagine, safeguard and develop a more connected and healthier world. We partner with our clients to modernize how they do business, serve their constituents and advance top national priorities by delivering solutions spanning across our practice areas. We offer our clients top experts, experienced leadership, financial soundness and dependability in all we do. With a deep partnership approach, we help our clients drive their critical missions forward to create real world impact and change.



## Practice Areas.

*Our practice areas demonstrate our depth of experience, expertise and leadership leveraged to help our federal clients provide quality services for national and global initiatives.*

Technology and Enterprise Modernization	Scientific and Technical Support	Grant Management and Peer Review	Communications and Outreach
Program Management	Logistics and Administrative Services	Workforce, Education and Training	Human Capital Management

## Our Clients.



## Contract Vehicles and Certifications.

U.S. Small Business Administration (SBA) Certified 8(a) firm

U.S. Small Business Administration (SBA) Certified HUBZone firm.

U.S. Small Business Administration (SBA) Small, Disadvantaged Business (SDB)

National Institutes of Health (NIH) Chief Information Officer - Solutions & Partners 3 (CIO - SP3) Small Business **Subcontractor**

Centers for Medicare and Medicaid, Strategic Partners Acquisition Readiness Contract (SPARC) **Subcontractor**

General Services Administration (GSA) Alliant Small Business Government-wide Acquisition Contract (GWAC) **Subcontractor**

General Services Administration (GSA) 8(a) STARS II Government-wide Acquisition Contract (GWAC) **Subcontractor**

General Services Administration (GSA) IT Schedule 70 **Subcontractor**

General Services Administration (GSA) Professional Services Schedule (PSS) (formerly MOBIS) **Subcontractor**

Department of the Navy, Naval Sea Systems Command, SeaPort-e **Subcontractor**

Department of the Navy, Space and Naval Warfare Systems Command (SPAWAR) Systems Center Atlantic **Subcontractor**

For more information, visit our website at [www.strategixmanagement.com](http://www.strategixmanagement.com)

or you may contact: **Jonathan Crawley, President and CEO**

Direct: 202.277.4965 | Email: [jcrawley@strategixmanagement.com](mailto:jcrawley@strategixmanagement.com)

**U.S. Small Business Administration (SBA)**

Raymona Carnegie

U.S. SBA 8(a) Business Opportunity Specialist

Direct: 202-205-7319 | Email: [raymona.carnegie@sba.gov](mailto:raymona.carnegie@sba.gov)

**NAICS Codes Include:**

511199, 518210, 519130, 519190, 541211, 541430, 541511, 541512, 541513, 541519, 541611, 541612, 541613, 541614, 541618, 541690, 541820, 541930, 541990, 561110, 561410, 561920, 611430, 611519, 611710, 621330, 624190

**DUNS:** 080188651

**CAGE Code:** 7KZU1



## Practice Areas

*By leveraging the passion for delivering innovative leadership, experts and solutions, our dedicated team delivers world class solutions to our customers. Let us know how we can help you, and we will create something brilliant together.*

### Technology and Enterprise Modernization



**Our solutions include:**

- Legacy System Modernization
- Application and Portal Development
- Software and Systems Development
- Agile and DevOps Delivery
- Cybersecurity Operations and Analytics
- Database Development and Maintenance
- Cloud Applications and Migrations
- IT Helpdesk Support Services
- Website Design and Development

### Grant Management and Peer Review



**Our solutions include:**

- Request for Applications (RFA) Development Support
- Grantee Application Process Management
- Bidders Conference Management
- Subject Matter Expert and Peer Reviewer Identification
- Grant Review and Award Management
- Program Evaluation and Reporting

### Communications and Outreach



**Our solutions include:**

- Public and Stakeholder Engagement
- Strategic Communications Planning
- Marketing and Outreach
- Social Media Strategy and Management
- Public Service Campaigns
- Translation and Interpretation Services
- Visual and Graphic Design
- Multimedia Production and Editing
- Section 508 Accessibility Compliance

### Workforce, Education and Training



**Our solutions include:**

- Academic and Educational Technical Assistance and Data Analysis
- Education and Training Software and Technology Implementation
- Curriculum Development and Training
- Career Preparation, Technical Training and Career Transition Solutions
- Labor Market Information Management
- Congressional Reporting Support

### Scientific and Technical Support



**Our solutions include:**

- Research and Evaluation
- Public Health Marketing and Outreach
- Policy Development
- Survey Design
- Data Collection, Analysis and Visualization
- Primary and Secondary Research
- Scientific Literature Reviews
- Science and Technical Writing
- Target Population Outreach

### Human Capital Management



**Our solutions include:**

- Federal Agency Acquisition and Procurement Staffing
- HR Strategy and Change Management
- HR Information Management System
- Federal Recruitment and Hiring Services
- Federal Staff Augmentation Services
- Federal Classification and Policy Development Services
- Federal Employee Succession Planning

### Program Management



**Our solutions include:**

- Program and Project Management
- Program Management Office (PMO)
- Operational Process Re-engineering
- Lean Process Implementation
- Program Reporting and Evaluation
- FOIA Request Support Services
- Internal Controls and Audit
- Financial Management and Analysis
- Legal and Records Management

### Logistics and Administrative Services



**Our solutions include:**

- Meeting, Training, Conference and Event Management
- International Logistics and Travel
- Event Marketing and Materials Development
- Custom Registration Site and Event Website Development
- Office Administrative, Mailroom and Clerical Support

# The Leading Niche®

TLN Worldwide Enterprises Inc. [dba The Leading Niche (TLN)], is a U.S. Small Business Administration (SBA) certified 8(a) Program Participant, Historically Underutilized Business Zone (HUBZone) participant, and an Economically Disadvantaged Woman-Owned Small Business (EDWOSB). We provide comprehensive professional services to Federal, Civilian, Defense, and Commercial clients in domestic and international markets. Our personnel deliver large business capabilities utilizing a small business/high-touch approach. We provide an uncompromising commitment to **“Customer Service, Quality, and Program Delivery.”**



DCAA Approved Accounting System

Cage Code: 5KEQ5

Duns Number: 831140541

Secret Facility Clearance

CMMI Level 3 DEV & SVC



PRIMARY NAICS CODES	
541519, 541611, 541613, 541618, 541690, 541720, 541910, 541990, 561110, 561990, 611430	
SERVICES	CERTIFICATIONS
<p><b>Public Health and Health Services</b></p> <ul style="list-style-type: none"> <li>☎ Monitoring &amp; Evaluation</li> <li>☎ Training/Instructional Design</li> <li>☎ Technical Assistance</li> <li>☎ Global Laboratory Consulting</li> <li>☎ Emergency Preparedness and Response</li> <li>☎ Health Communications</li> </ul> <p><b>Information Technology</b></p> <ul style="list-style-type: none"> <li>☎ Data Analytics</li> <li>☎ Healthcare IT Services</li> <li>☎ Cybersecurity</li> <li>☎ Custom Computer Programming</li> <li>☎ Database Development &amp; Administration</li> <li>☎ Help Desk Services</li> </ul> <p><b>Program Management &amp; Strategic Evaluation</b></p> <ul style="list-style-type: none"> <li>☎ Evaluation Design</li> <li>☎ Survey Development &amp; Analysis</li> <li>☎ Technical Assistance &amp; Training</li> <li>☎ Needs Assessments</li> <li>☎ Focus Group Development and Support</li> </ul>	<p><b>U.S. SBA Small Business Certifications</b></p> <ul style="list-style-type: none"> <li>• SBA 8(a) Program Participant</li> <li>• HUBZone (Historically Underutilized Business Zone) Small Business</li> <li>• EDWOSB (Economically Disadvantaged Woman Owned Small Business)</li> </ul>
	CONTRACTS/SCHEDULES
	<ul style="list-style-type: none"> <li>• CDC MAPSS IDIQ (Contract Number: 200-2017-94524)</li> <li>• GSA PSS Consolidated Schedule (Contract Number: GS00F221DA)</li> <li>• GSA 8(a) STARS (Contract Number: GS00Q17GWD2348)</li> <li>• GSA Schedule 70 (Contract Number: GS-35F-571GA)</li> </ul>
	PARTNER CONTRACT VEHICLES
	<ul style="list-style-type: none"> <li>• NASA-SEWP (Teaming Partner)</li> <li>• NIH CIOSP3 (Teaming Partner)</li> <li>• BMOSS (Teaming Partner)</li> <li>• IDHS Eagle II (Teaming Partner)</li> </ul>
	CLEARANCES
	Secret Facility Clearance
	KEY CONTACTS
	<p><b>Tamara L. Nall</b>  <b>President &amp; CEO</b>            Email: tamara.nall@theleadingniche.com            Phone: 646-729-3330</p> <p><b>Iryna Perezhogina</b>  <b>Chief of Staff</b>            Email: iryna.perezhogina@theleadingniche.com            Phone: 202-210-2225</p>

# The Leading Niche®



## CUSTOMER TESTIMONIALS

*"The Leading Niche (TLN) has been an essential partner assisting our office in protecting investors. TLN's dedicated Financial and Data Analysts and IT professionals have been integral and helped us continue to set the standard in the industry."*

**—Kessela Brown, Operations Branch Chief, SEC**

*"The Leading Niche's work is stellar. Its focus on customer service and the results were thorough."*

**—Farooq Mitha, Special Assistant to the Director, DOD OSBP**

## CUSTOMER LOCATIONS

### Domestic

- » California
- » Colorado
- » District of Columbia
- » Florida
- » Georgia
- » Kentucky
- » Michigan
- » Minnesota
- » Missouri
- » New York
- » Oklahoma
- » Pennsylvania
- » Texas
- » Virginia
- » Washington
- » West Virginia

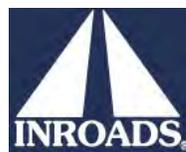
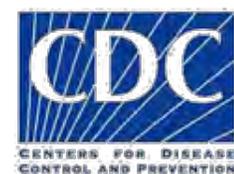
### International

- » Ethiopia
- » Kenya
- » Uganda
- » South Africa
- » South Sudan
- » Zambia
- » Zimbabwe
- » Malawi

## AWARDS AND RECOGNITION

- 2017 Women Presidents' Organization (WPO) Fastest 50 Growing U.S. Companies
- 2017, 2016 and 2015 ICIC Top 100 Fastest Growing Companies
- 2017, 2016 and 2015 Inc. 5000 Fastest Growing Privately-Owned Companies in America
- 2016 SmartCEO Fastest 50 in New York
- 2016 SmartCEO Brava Awards
- 2015 SmartCEO Circle of Excellence Award
- 2015 SmartCEO Corporate Culture Award
- 2014 Interise, "Big Time Operator Award"

## CUSTOMERS



*"Programs that TLN has managed for our customers have been mentioned in the Wall Street Journal, Reuters, and New York Post."*

# VERSA Integrated Solutions, Inc. ...At-A-Glance

Providing Innovative IT Solutions for the Federal Government

## Who We Are...

VERSA takes the time to understand your environment and will work within your existing framework to ensure coordination, communication, and buy-in among all stakeholders. VERSA will become your "Strategic Bridge" to successful IT Solutions within your organization.

- Ensuring alignment and compliance with agency and federal strategic initiatives and mission critical goals.
- Thorough industry and market research to provide solutions that exceed your requirements and maximize your value and return.
- Proactive and effective communications with vested stakeholders.
- Accountability for service quality and technology performance.
- Projects planned and delivered on time and within budget.
- Services and solutions delivered with honesty and integrity.
- OEM relationships to ensure current and relevant solutions.
- Knowledgeable resources recruited, trained and retained.
- Simplified acquisition through existing GWACS.

## Bringing Innovation & Value...

VERSA has a proven and quantified track record of providing big ROI numbers and greater operational value to our customers.

- Full life cycle technology transformations bringing millions of dollars in savings to our Federal customers.
- Internally developed process tools and methodologies providing increased productivity over 10X, resulting in operational efficiencies and overall cost savings.
- Federation of vendor solutions to provide seamless interoperability across multiple organizational platforms when needed.

## Approved NAICS Codes...

236220 | 238390 | 517919 | 518210 | 541410 | 541511 | 541512 | 541513  
541519 | 541330 | 541611 | 541618 | 541711 | 541930 | 541990 | 561210  
611420 | 811212

## Valued Customers & Partners...



DUNS: 620842513 | CAGE: 4BEL9

## What We Do...

- Full Life Cycle PMO SME-level support ensuring that agencies' technology capabilities directly support mission critical strategic goals and objectives.
- Agency Strategic Investment & Technology Portfolio Support
- Data Systems Architecture and Database Administration
- Custom Software/Programming Development
- Network Convergence Solutions Including Unified Communications, Collaboration & Rich Media
- Cloud Analysis, Design, & Implementation
- LAN/WAN Engineering Design, Integration/ Implementation, Monitoring, & Security
- Operations Center Design, Implementation & Facility Mgmt
- Operational Training Services & Solutions

## Our Procurement Vehicles...

VERSA services are available through the following vehicles and partners:

- GSA GS-35F-527AA (IT-70 & HEALTH IT)
- SBA 8a Business Development Program Set-Aside
- SBA HUBZone Program Full & Open or Set-Aside
- GSA WITS Unrestricted Verizon
- CIO SP3 1st Tier Subcontractor in All 10 Task Areas
- Alliant2 1st Tier Subcontractor to By Light

## Industry Certifications...



VERSA Integrated Solutions, Inc.

3901 Calverton Blvd, Suite 185, Calverton, MD 20705 | (p) 301.577.7760 (f) 301.586.0809 | www.versais.com info@versais.com



CAPABILITY STATEMENT

HEALTHCARE IT • POPULATION HEALTH • SCIENTIFIC RESEARCH • PROGRAM MANAGEMENT

Williams Consulting, LLC (WCLLC) is powered by robust government contracting experience and vigorous innovation. Based in Catonsville, MD, WCLLC is an SBA certified 8(a), Woman Owned Small Business (WOSB), and HUBZone firm; a leader in healthcare IT, program management, scientific research, and population health. Our resources include healthcare strategists, domain experts, and information technologists – dedicated to executing with purpose in support of our customers’ mission & vision. WCLLC leverages a customer-centered approach to modernization and transformation efforts that advance our customers missions across the Federal Government, Local & State Government, and Commercial landscapes. This includes support through information technology industry best practices and innovation.

The WCLLC leadership team has over 50 years of combined experience in Healthcare Policy, Planning, Health Plan Operations, Business Process Transformation and Optimization, and IT Project delivery. Our corporate philosophy is simple - consistent uses of best practices lead to superior results. Thus, we are committed to leveraging years of experience to deliver high-quality services & support.

OUR UNIQUENESS

- Strategic mix of Population Health Scientific Research + Information Technology
• Best in Class Culture & Core Values: they define us!
• We employ forward thinking problem solvers
• Proven capabilities through experienced leaders with a track record of success
• Large and Small Business vendor relationships

CONTRACT VEHICLES

- SBA 8(a), valid until 2024
• SBA HUBZone
• GSA Schedule 70 [SIN 132 51 & 132 56] Contract Number: GS35F227DA
• GSA PSS [SIN 874 -1 & 874-7] Contract Number: GS00F209DA
• NITAAC CIO-SP3 SB HUBZone Prime Contract Number: HHSN316201800060W
• VA T4NG (Subcontractor to Liberty IT)
• CMS SPARC IDIQ (Subcontractor)



CORE CAPABILITIES

Healthcare IT

- Program Management
• Agile Software Development
• Configuration Management/Risk Analysis
• Business Intelligence & Data Analytics
• Quality Assurance
• Enterprise Architecture & Engineering
• IT Help Desk

Population Health

- Policy & Planning
• Consumer Engagement & Survey Design
• Business Process Improvement
• Investment Research & Planning
• Outreach and Education
• Grants Management

Scientific Research & Clinical Review

- Research-to-Practice Translation support
• Gene Sequencing, Biotherapy, Bio-surveillance
• Bioinformatics
• Medical Record Review/Fraud, Waste, and Abuse
• Medical Coding
• International Training Support
• Evaluation & Assessment
• Laboratory Support

Portfolio/Program Management

- PMO/Governance Support
• Agile Program Management
• Organizational Optimization
• Business Requirements Analysis
• Dashboards/Reporting/Artifact Development

Professional Services

- Strategic Human Resources Support
• Expert Witness
• Instructional Design & Development
• Training & Facilitation
• Staffing



**HEALTHCARE IT • POPULATION HEALTH • SCIENTIFIC RESEARCH • PROGRAM MANAGEMENT**

**OUR FEDERAL CLIENTS**



**VA** U.S. Department of Veterans Affairs



**CORPORATE INFORMATION**

**Year Incorporated:** 2013  
**State of Incorporation:** Maryland  
**D-U-N-S Number:** 079120877  
**CAGE Code:** 700A4  
**Accounting System:** DCAA Approved & Agency Audited

**STATE & LOCAL CLIENTS**

- Maryland Department of Transportation MBE/DBE Certified
- City of Baltimore WDE/DBE Certified



**NAICS CODES**

- 541512** Computer Systems Design Services
- 541611** Administrative Management and General Management Consulting Services
- 541618** Other Management Consulting Services
- 519190** All Other Information Services
- 541511** Custom Computer Programming Services
- 541519** Other Computer Related Services
- 541690** Other Scientific and Technical Consulting Services
- 541990** All Other Professional, Scientific and Technical Services
- 561990** All Other Support Services

**CONTACT INFORMATION**



**Technical POC**

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