



2014 NIH Small Business Industry Day

“NIH & Small Business Synergy”

Monday, June 30, 2014
Natcher Conference Center

8:00 a.m. - 9:00 a.m. **Registration and Check In - Refreshments are available for purchase in the conference center lobby**

9:00 a.m. – 10:15 a.m. **Introduction**
Ms. Annette Owens-Scarboro, NIH Small Business Specialist, Office of Small and Disadvantaged Business Utilization, HHS

Welcome

Ms. Diane J. Frasier, NIH Head of the Contracting Activity, and Director, Office of Acquisition and Logistics Management, OD

Speakers

Mr. Mark Crowley, Executive Director, HUBZone Contractor National Council

Mr. Abdul Baytops, President and CEO of One Federal Solution (OFS), SBA Certified 8(a), Service-Disabled Veteran Owned Small Business (SDVOSB)

10:15 a.m. - 10:30 a.m. **Break - Refreshments are available for purchase in the conference center lobby**

10:30 a.m. – 12:00 p.m. **Panel Discussion**
“Success Stories – It Can Be Done!”
Tyson Q. Bellamy, FEFA (HUBZone)
Dr. Irving McConnell, The McConnell Group (SVOSB)

Christopher Marquez, *President & CEO, National Capitol Contracting, LLC (8A)*
Jean Drummond, MA, PA, *President, HCD International*

12:00 p.m. - 1:00 p.m. **Lunch** (on your own – see list of NIH Dining Centers)

1:00 p.m. - 2:00 p.m. **Workshops**

Balcony A * **Maximizing Your Opportunities: The Big Reveal:** Barbara Weaver, Procurement Center Representative -CMR, U. Small Business Administration, Office of Government Contracting–Area II

Balcony B * **Making Sense of Your Dollars And Cents:** Lorraine Trexler, Director, Division of Financial Advisory Services, NIH

Balcony C * **Do Your Research – What you need to know about the business of Small Business Innovation Research (SBIR):** Matthew Portnoy, Ph.D., Director Division of Special Projects, SBIR/STTR Program Manager, NIH

Auditorium * **Was it me? How Can I Get The NIH To Call Me Back Or Work With Me?:** Susan Nsangou, Director Clinical Center Office of Acquisition, NIH

1:00 p.m. - 2:00 p.m. **Matchmaking**

All Matchmaking sessions are located on the lower level. Please refer to your Matchmaking sessions given to you when you signed-in this morning.

NCI – Room A
NHLBI – Room B
ORF – Room B
OLAO - Rooms C1/C2
NIEHS – Rooms E1/E2
NICHD – Rooms E1/E2
NIDA – Rooms E1/E2
CC – Rooms E1/E2
NIAID – Rooms F1/F2
NLM – Rooms F1/F2

1:00 p.m. – 3:55 p.m. *****Prime contractors** are available to speak about subcontracting opportunities in Rooms G1/G2 (Sign-up sheets for time slots are available at the registration desk.)

2:00 p.m. – 2:15 p.m. **Break - Refreshments are available for purchase in the conference center lobby**

2:15 p.m. - 3:15 p.m. **Workshops**

Balcony A * **Maximizing Your Opportunities: The Big Reveal:** Barbara Weaver, Procurement Center Representative -CMR, U. Small Business Administration, Office of Government Contracting–Area II

Balcony B * **Making Sense of Your Dollars And Cents:** Lorraine Trexler, Director, Division of Financial Advisory Services, NIH

Balcony C * **Do Your Research – What you need to know about the business of Small Business Innovation Research (SBIR):** Matthew Portnoy, Ph.D., Director Division of Special Projects, SBIR/STTR Program Manager, NIH

Auditorium * **Was it me? How Can I Get The NIH To Call Me Back Or Work With Me?:** Susan Nsangou, Director Clinical Center Office of Acquisition, NIH

2:15 p.m. - 3:45 p.m. **Matchmaking**

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Vendor booths are located in the Atrium and will be available all day.