



## Draft AGENDA

### 2014 NIH Small Business Industry Day “NIH & Small Business Synergy”

Monday, June 30, 2014  
Natcher Conference Center

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| 8:00 a.m. - 9:00 a.m.                                | <b>Registration and Check In</b>   |
| 9:00 a.m. – 10:15 a.m.                               | <b>Introduction</b>  |
|  | <b>Welcome</b>   |
|  | <b>Speakers</b>  |
| 10:15 a.m. - 10:30 a.m.                              | <b>Break</b>   |
| 10:30 a.m. –12:00 p.m.                               | <b>Panel Discussion</b><br><i>“Success Stories – It Can Be Done!”</i>  |
| 12:00 p.m. - 1:00 p.m.                               | <b>Lunch</b> (on your own)   |
| 1:00 p.m. - 2:00 p.m.                                | <b>Workshops – <u>only select 1</u></b>  |
|  | <ol style="list-style-type: none"><li>1. Contracting 101 – Things you need to know to get started and be successful (for firms new to the NIH marketplace).</li><li>2. Was it me? How Can I Get The NIH To Call Me Back Or Work With Me?</li><li>3. Do Your Research – What you need to know about the business of Small Business Innovation Research (SBIR).</li><li>4. Making Sense of Your Dollars And Cents.</li></ol> |
| *Workshops will be repeated at 2:15 p.m. - 3:15 p.m. |  |
| 1:00 p.m. - 2:00 p.m.                                | <b>Matchmaking</b> (time assignments will be given to each vendor)   |
| 2:00 p.m. – 2:15 p.m.                                | <b>Break</b>   |

2:15 p.m. - 3:15 p.m.      **Workshops** – repeated from the 1 p.m. – 2 p.m. slot

2:15 p.m. - 3:45 p.m.      **Matchmaking** (time assignments will be given to each vendor)

**\*\*\*Vendor booths are located in the Atrium and will be available all day.**

**\*\*\*Prime/Subs are available to speak with between 1 p.m. and 3:45 p.m. Sign-up sheets will be available at the registration desk.**